### EXTENDED TO AUGUST 15, 2016

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

Department of the Treasury

Do not enter social security numbers on this form as it may be made public.

► Information about Form 990 and its instructions is at www.irs.gov/form990. A For the 2015 calendar year, or tax year beginning and ending Check if applicable: C Name of organization D Employer identification number PENNSYLVANIA ASSOCIATION OF NONPROFIT Address change ORGANIZATIONS Name change 22-2561834 Doing business as Initial return Number and street (or P.O. box if mail is not delivered to street address) Room/suite E Telephone number Final return/ termin-ated 2040 LINGLESTOWN ROAD 302 (717) 236-8584 City or town, state or province, country, and ZIP or foreign postal code 534,621. **G** Gross receipts \$ Amended return 17110 HARRISBURG, PA H(a) Is this a group return Applica-tion pending F Name and address of principal officer: ANNE GINGERICH for subordinates? ..... Yes X No 2040 LINGLESTOWN ROAD, SUITE 302, HARRISBURG H(b) Are all subordinates included? Tax-exempt status:  $\mathbf{X}$  501(c)(3) 501(c) ( (insert no.) 4947(a)(1) or If "No," attach a list. (see instructions) J Website: ► WWW.PANO.ORG **H(c)** Group exemption number ▶ K Form of organization: X Corporation Trust Association Other > L Year of formation: 1984 M State of legal domicile: PA Part I Summary Briefly describe the organization's mission or most significant activities: PANO AMPLIFIES THE IMPACT OF **Activities & Governance** COMMUNITY BENEFIT SECTOR. if the organization discontinued its operations or disposed of more than 25% of its net assets. 11 3 Number of voting members of the governing body (Part VI, line 1a) 9 Number of independent voting members of the governing body (Part VI, line 1b) 4 8 Total number of individuals employed in calendar year 2015 (Part V, line 2a) 5 Total number of volunteers (estimate if necessary) 6 7 a Total unrelated business revenue from Part VIII, column (C), line 12 **b** Net unrelated business taxable income from Form 990-T, line 34 7b 0. **Prior Year Current Year** 28,820. 38,392. Contributions and grants (Part VIII, line 1h) 8 Revenue 423,451. 421,789. Program service revenue (Part VIII, line 2g) -316. 29. Investment income (Part VIII, column (A), lines 3, 4, and 7d) 10 74,427. Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 0. 11 452,300. 534,292. Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) 12 Grants and similar amounts paid (Part IX, column (A), lines 1-3) 0. 0. 0. 0. 14 Benefits paid to or for members (Part IX, column (A), line 4) 347,688. 309,448. Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 15 Expenses 16a Professional fundraising fees (Part IX, column (A), line 11e) **b** Total fundraising expenses (Part IX, column (D), line 25) 186,006. 227,563. 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) 537,011. 533,694. 18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) -81,394. -2,719.Revenue less expenses. Subtract line 18 from line 12 End of Year **Beginning of Current Year** 5 23,488. 13,202. 20 Total assets (Part X, line 16)  $28, \overline{177}$ . 20,610. 21 Total liabilities (Part X, line 26) 三年 -4,689.-7,40822 Net assets or fund balances. Subtract line 21 from line 20 ...... Part II | Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Signature of officer Date Sign ANNE GINGERICH, EXECUTIVE DIRECTOR Here Type or print name and title Date PTIN Preparer's signature Print/Type preparer's name P00737212 EDWARD E. WAGONER Paid EDWARD E. WAGONER self-employed Firm's name ▶ BAKER TILLY VIRCHOW KRAUSE, LLP Firm's EIN ▶ 39-0859910 Preparer Firm's address ▶ 1027 MUMMA ROAD Use Only Phone no. 717.761.0211 WORMLEYSBURG, PA 17043

X Yes

May the IRS discuss this return with the preparer shown above? (see instructions)

	rt III   Statement of Program Service Accomplishments
	Check if Schedule O contains a response or note to any line in this Part III
1	Briefly describe the organization's mission:
	PANO AMPLIFIES THE IMPACT OF THE COMMUNITY BENEFIT SECTOR THROUGH
	ADVOCACY, COLLABORATION, LEARNING, AND SUPPORT.
2	Did the organization undertake any significant program services during the year which were not listed on
	the prior Form 990 or 990-EZ?
	If "Yes," describe these new services on Schedule O.
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes X No
	If "Yes," describe these changes on Schedule O.
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and
	revenue, if any, for each program service reported.
4a	(Code:) (Expenses \$
	STANDARDS FOR EXCELLENCE PROGRAM: THE STANDARDS FOR EXCELLENCE PROGRAM
	IS A NONPROFIT ETHICS AND ACCOUNTABILITY PROGRAM BUILDING NONPROFIT
	CAPACITY FOR EFFECTIVE AND EFFICIENT MISSION FULFILLMENT AND PROVIDES A
	COMPREHENSIVE KNOWLEDGE-BASE FOR NONPROFIT STRUCTURE AND MANAGEMENT.
	PANO IS LICENSED WITH THE NATIONAL STANDARDS FOR EXCELLENCE INSTITUTE
	TO OFFER TRAINING, EDUCATIONAL RESOURCES AND ITS ACCREDITATION PROGRAM
	IN PA. THE STANDARDS PROGRAM UNDERGIRDS ALL PANO PROGRAMMING INCLUDING
	PANO'S NONPROFIT HELPDESK, MONTHLY WEBINAR TRAININGS, CONSULTING
	SERVICES AND OTHER PANO OFFERINGS.
	FOR ORGANIZATIONS ABLE TO COMMIT THE RESOURCES TO ENGAGE IN A
	DISCIPLINED PROCESS TO LOOK INTERNALLY AT OPERATIONS, STANDARDS
4b	(Code:) (Expenses \$163,062. including grants of \$) (Revenue \$) (Revenue \$)
	MONTHLY WEBINAR AND IN-PERSON TRAINING: ALONG WITH IN-PERSON AND
	WEBINAR TRAININGS AVAILABLE ON MANY TOPICS THROUGH THE STANDARDS,
	PANO'S MONTHLY PROGRAMMING OFFERS A WIDE VARIETY OF TOPICS IN DIFFERENT
	PRESENTATION FORMATS, FROM FULL-DAY SEMINARS TO WEBINARS. MONTHLY
	TRAINING ALSO REVOLVES AROUND THE SIX STANDARDS PRINCIPLES, DESIGNED SO
	THAT NONPROFIT EMPLOYEES CAN PLAN IN ADVANCE TO TAKE ADVANTAGE OF
	TOPICS RELEVANT TO THEIR AREA OF WORK.
	THE COLUMN PROSTERED OF MERTHARD (FACE NO FACE MORKSHORS NO. 1 004
	IN 2015, PANO PROVIDED 85 WEBINARS/FACE-TO FACE WORKSHOPS TO 1,084
	PROGRAM ATTENDEES, REPRESENTING OVER 580 ORGANIZATIONS. IN ADDITION,
	AS PART OF THE STANDARDS 2.0 ROLLOUT, PANO HELD 7 FACE-TO-FACE EVENTS ATTENDED BY 261 PARTICIPANTS LOCATED IN ALL REGIONS AROUND THE
4C	(Code:) (Expenses \$ 80,153including grants of \$) (Revenue \$) (Revenue \$) (Revenue \$
	FOR-PROFIT ORGANIZATIONS CREATING COMMUNITY BENEFIT THROUGHOUT THE
	COMMONWEALTH. IN 2014, THE ORGANIZATION ENGAGED IN A MULTI-MONTH
	LISTENING TOUR, HOLDING 20 FOCUS GROUPS AND MEETING INDIVIDUALLY WITH
	OVER 350 INDIVIDUALS IN ALL PARTS OF THE STATE. THE TOUR MET ITS
	GOALS: 1) DISCOVERED COMMON VISION AND NEEDS AMONG PANO'S DIVERSE
	CONSTITUENCY;
	2) FORMED THE BASIS OF PANO'S FUTURE STRATEGIC DIRECTION, AND 3)
	INTRODUCED PANO'S NEW EXECUTIVE DIRECTOR. STRATEGIC PRIORITIES NOW
	INCLUDED IN PANO'S 2015-2017 PLAN ARE ADVOCACY, COLLABORATION, LEARNING
	AND SUPPORT AND ARE REFLECTED IN PANO'S PROGRAM DESCRIPTIONS BELOW.
	THE SOLICILITY INC. HELDELD IN LINE DISCHALL DESCRIPTIONS DESCRIPTIONS
	Other program services (Describe in Schedule O.)
ru	(Expenses \$ 101,353 • including grants of \$ ) (Revenue \$ )
4e	Total program service expenses 441,684.

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Yes No Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? Х If "Yes," complete Schedule A Is the organization required to complete Schedule B, Schedule of Contributors? 2 Х 2 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for Х public office? If "Yes," complete Schedule C, Part I 3 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect Х during the tax year? If "Yes," complete Schedule C, Part II 4 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or X 5 similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to Х provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes." complete Schedule D. Part I 6 Did the organization receive or hold a conservation easement, including easements to preserve open space, 7 X the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II ..... Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete X 8 Schedule D, Part III Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? X If "Yes." complete Schedule D. Part IV 9 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent 10 Х endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, IX, or X 11 Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes." complete Schedule D. Х 11a Part VI Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total X assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 11b Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total X assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 11c Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Х Part X, line 16? If "Yes," complete Schedule D, Part IX 11d Х 11e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses X the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X ..... 11f 12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Х 12a Schedule D. Parts XI and XII Was the organization included in consolidated, independent audited financial statements for the tax year? Х 12b If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional Х Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E 13 13 14a Did the organization maintain an office, employees, or agents outside of the United States? 14a Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 X or more? If "Yes," complete Schedule F, Parts I and IV 14b Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any 15 Х foreign organization? If "Yes," complete Schedule F, Parts II and IV 15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV X 16 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, 17 X column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I 17 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 18 X 1c and 8a? If "Yes," complete Schedule G, Part II 18 19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes." complete Schedule G. Part III

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Form 990 (2015) ORGANIZATIONS
Part IV Checklist of Required Schedules (continued)

			Yes	No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		Х
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			
	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		X
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		X
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23		X
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No", go to line 25a	24a		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		X
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or			
	former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes,"			
	complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			
	of any of these persons? If "Yes," complete Schedule L, Part III	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		X
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		X
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,			٦,
	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			\ <b>.</b>
	contributions? If "Yes," complete Schedule M	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations?			₩.
00	If "Yes," complete Schedule N, Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete	00		х
22	Schedule N, Part II	32		
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations	22		х
34	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I  Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and	33		
34		34	Х	
250	Part V, line 1  Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	21	Х
35a		338		
D	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity	35b		
36	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2  Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?	330		
30		36		Х
37	If "Yes," complete Schedule R, Part V, line 2  Did the organization conduct more than 5% of its activities through an entity that is not a related organization	30		
J1	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?	51		<del></del>
55	Note. All Form 990 filers are required to complete Schedule O	38	Х	

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#### Page 5 Statements Regarding Other IRS Filings and Tax Compliance Part V Check if Schedule O contains a response or note to any line in this Part V Yes No 1a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 0 Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? 1c 2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return 2a Х If at least one is reported on line 2a, did the organization file all required federal employment tax returns? 2b Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) X Did the organization have unrelated business gross income of \$1,000 or more during the year? За If "Yes," has it filed a Form 990-T for this year? If "No." to line 3b, provide an explanation in Schedule O 3b At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a Х financial account in a foreign country (such as a bank account, securities account, or other financial account)? If "Yes," enter the name of the foreign country: See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). 5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? 5a X Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? 5b If "Yes," to line 5a or 5b, did the organization file Form 8886-T? 5c Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit Х any contributions that were not tax deductible as charitable contributions? 6a b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 6b 7 Organizations that may receive deductible contributions under section 170(c). Х Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? 7a If "Yes," did the organization notify the donor of the value of the goods or services provided? 7b Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required Х 7с to file Form 8282? d If "Yes," indicate the number of Forms 8282 filed during the year Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? 7е 7f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? 7g If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? 7h h 8 Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year? 8 9 Sponsoring organizations maintaining donor advised funds. Did the sponsoring organization make any taxable distributions under section 4966? 9a Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? 9b 10 Section 501(c)(7) organizations. Enter: Initiation fees and capital contributions included on Part VIII, line 12 10a

amounts due or received from them.) Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? 12a

Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities

Gross income from members or shareholders Gross income from other sources (Do not net amounts due or paid to other sources against

Section 501(c)(29) qualified nonprofit health insurance issuers. 13

Section 501(c)(12) organizations. Enter:

Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O.

Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans 

Did the organization receive any payments for indoor tanning services during the tax year? **b** If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O .......

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Х

12a

14a

10b

13b

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Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

	Check if Schedule O contains a response or note to any line in this Part VI			X				
Sec	tion A. Governing Body and Management		•					
			Yes	No				
1a	Enter the number of voting members of the governing body at the end of the tax year							
	If there are material differences in voting rights among members of the governing body, or if the governing							
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.							
b	Enter the number of voting members included in line 1a, above, who are independent 1b							
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other							
	officer, director, trustee, or key employee?	2		Х				
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision							
	of officers, directors, or trustees, or key employees to a management company or other person?	3		Х				
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		Х				
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		Х				
6	Did the organization have members or stockholders?	6	X					
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or							
	more members of the governing body?	7a	X					
b	<b>b</b> Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or							
	persons other than the governing body?							
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:							
а	The governing body?	8a	Х					
b	Each committee with authority to act on behalf of the governing body?	8b	Х					
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the							
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		x				
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)							
	(This obtain b requests information about polloloc flot required by the informat flot sind obtain)		Yes	No				
10a	Did the organization have local chapters, branches, or affiliates?	10a		Х				
	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,							
	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b						
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Х					
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.							
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Х					
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Х					
	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes." describe							
	in Schedule O how this was done	12c	Х					
13	Did the organization have a written whistleblower policy?	13	Х					
14	Did the organization have a written document retention and destruction policy?	14	Х					
15	Did the process for determining compensation of the following persons include a review and approval by independent							
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?							
а	The organization's CEO, Executive Director, or top management official	15a	Х					
	Other officers or key employees of the organization	15b	Х					
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).							
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a							
	taxable entity during the year?	16a		х				
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation							
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's							
	exempt status with respect to such arrangements?	16b						
Sec	tion C. Disclosure	1.0.0						
17	List the states with which a copy of this Form 990 is required to be filed ▶PA							
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) a	vailahl						
	for public inspection. Indicate how you made these available. Check all that apply.		-					
	X Own website Another's website X Upon request Other (explain in Schedule O)							
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and	financ	ial					
	statements available to the public during the tax year.	141 10						
20	State the name, address, and telephone number of the person who possesses the organization's books and records:							
_0	ANNE GINGERICH - (717) 236-8584							
	2040 LINGLESTOWN ROAD. SILTE 302 HARRISBURG PA 17110							

### Form 990 (2015) Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated **Employees, and Independent Contractors**

Check if Schedule O contains a response or note to any line in this Part VII

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Name and Title	Check this box if neither the organizat		orga	niza			npen	sate	_			
Control check more than one hollows per week (list any hours for related organizations below line)   The product of the compensation of the compensation of the organizations (W-2/1099-MISC)   The product of the organization of the organizations (W-2/1099-MISC)   The product of the organization of the organizations (W-2/1099-MISC)   The product of the organizations (W-2/1099-MISC)   The product of the organization	• •	(B)			Pos	C) ition	,		(D)	l ' '	(F)	
Week	Name and Title			(do not check more than one						· ·		
Clist any hours for related organizations below line)   Section   Section			box	, unle: cer ar	ss per nd a di	rson i: irecto	s both r/trust	an tee)		l '		
1.00   Nandra Lutz   1.00   Nandra Member			.o.									
1.00   Namber   Nam		1 '	direct				_					
1.00   Namber   Nam			3e 0r	stee			nsate			(** 2) 1000 (***)		
1.00   Nandra Lutz   1.00   Nandra Member			truste	al tru		yee	ım pe		(** = * * * * * * * * * * * * * * * * *		~	
1.00   Nandra Lutz   1.00   Nandra Member		below	idual	ution	, in	old ma	est cc oyee	er			organizations	
1   SANDRA LUTZ   1   00   0   0   0   0   0   0   0		line)	Indiv	Instit	Office	Key 6	High empl	Form			-	
Carron	(1) SANDRA LUTZ	1.00										
BOARD MEMBER			Х						0.	0.	0.	
1.00   1.00   0.		1.00										
BOARD MEMBER			Х						0.	0.	0.	
(4) DREW GOLDSTEIN       1.00       X       X       X       0.		1.00							_	_	_	
X			Х						0.	0.	0.	
Solution   Solution		1.00										
X			Х		X				0.	0.	0.	
A		3.00										
RESIDENT		4 00	Х		X				0.	0.	0.	
Tool		4.00										
BOARD MEMBER		1 00	X	_	X				0.	0.	0.	
(8) JORDAN PALLITTO       1.00         BOARD MEMBER       X         (9) LISA RITTER, CPA, CFE       1.00         BOARD MEMBER       X         (10) MARILYN A. JENKINS       1.50         VICE PRESIDENT       X         (11) MIKE CHEREWKA, ESQ       1.00         BOARD MEMBER       X         (12) ANNE GINGERICH, MSW       40.00		1.00										
BOARD MEMBER		1 00	X						0.	0.	0.	
(9) LISA RITTER, CPA, CFE       1.00         BOARD MEMBER       X         (10) MARILYN A. JENKINS       1.50         VICE PRESIDENT       X       X         (11) MIKE CHEREWKA, ESQ       1.00         BOARD MEMBER       X         (12) ANNE GINGERICH, MSW       40.00		1.00	.,									
BOARD MEMBER   X		1 00	X						0.	0.	0.	
(10) MARILYN A. JENKINS       1.50         VICE PRESIDENT       X       X         (11) MIKE CHEREWKA, ESQ       1.00         BOARD MEMBER       X       0.0         (12) ANNE GINGERICH, MSW       40.00		1.00	<b>.</b> ,						_	_	_	
VICE PRESIDENT         X         X         X         0.         0.         C           (11) MIKE CHEREWKA, ESQ         1.00         0.		1 50	Λ						0.	0.	0.	
(11) MIKE CHEREWKA, ESQ       1.00         BOARD MEMBER       X         (12) ANNE GINGERICH, MSW       40.00		1.50	v		~				_	0	0.	
BOARD MEMBER X 0. 0. C (12) ANNE GINGERICH, MSW 40.00		1 00	Λ		Δ				0.	0.	· ·	
(12) ANNE GINGERICH, MSW 40.00		1.00	v						l	n	0.	
		40.00	22						•	0.	•	
	•	40.00	1		x				90 963.	0.	5 874.	
									30,3031		3,0,10	
			1									
			1									
			1									
				L		L						

Page 8

Section A. Officers, Directors, Trus		oloy	ees,			gnes	st C		, ,			<b></b>	
(A)	(B)			(C Pos		1		(D)	(E)		_	(F)	
Name and title	Average hours per		not c	heck	more	than o		Reportable	Reportable		l '	imate	
	week					is both or/trus		compensation from	compensation from related		l	ount o	Ж
	(list any	tor						the	organization		l	pensat	tion
	hours for	r direc				pa:		organization	(W-2/1099-MIS			om the	
	related	stee o	rustee			ensat		(W-2/1099-MISC)			ı -	anizati	
	organizations below	al trus	onal tı		loyee	lo e					l	relate	
	line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former				orga	nizatio	ns
		드	드	5	<u>\$</u>	主旨	윤						
								90,963.		0		. 0	7 /
1b Sub-total c Total from continuation sheets to Part VI								90,963.		0.		5,87	0.
d Total (add lines 1b and 1c)								90,963.		0.	5	5,87	
2 Total number of individuals (including but r							o re	•	000 of reportable			,	
compensation from the organization												Yes	0 <b>N</b> o
3 Did the organization list any former officer	, director, or tru	uste	e, ke	y en	nplo	yee,	or l	highest compensated er	mployee on			163	NO
line 1a? If "Yes," complete Schedule J for s	uch individual										3		X
4 For any individual listed on line 1a, is the su	um of reportabl	е сс	mpe	ensa	tion	and	oth	ner compensation from t	he organization				
and related organizations greater than \$150	0,000? If "Yes,	" co	mple	ete S	Sche	edule	Jf	or such individual			4	_	X
5 Did any person listed on line 1a receive or a	•				•			•					
rendered to the organization? If "Yes," con Section B. Independent Contractors	plete Schedul	e J f	or su	ıch <u>ı</u>	oers	on					5		X
Complete this table for your five highest co										oensa	tion fro	m	
the organization. Report compensation for	the calendar ye	ear e	endir	ng w	ith c	or wi	thin T		ear.		′0		
<b>(A)</b> Name and business	address	NC	ONE	7.				<b>(B)</b> Description of s	services	С	(C) compen		1
		111	<u> </u>					<u> </u>					
							$\dashv$						
2 Total number of independent contractors (i \$100,000 of compensation from the organi		ot lir	nited	d to	thos (		ted	above) who received me	ore than				
ψ 100,000 of compensation from the organi	2ati011				_	_					- 0	an (c	

PENNSYLVANIA ASSOCIATION OF NONPROFIT

Form 990 (2015) ORGANIZ
Part VIII Statement of Revenue Page 9 ORGANIZATIONS 22-2561834

		Check if Schedule O conta	ains a response	or note to any line	e in this Part VIII			
		Grident in Cornodario C Corno	anio a respense	or rioto to arry in to	(A)	(B)	(C)	(D)
					Total revenue	Related or	Unrelated	Revenuè excluded from tax under
						exempt function revenue	business revenue	sections 512 - 514
(0, (0	1.0	Federated campaigns	1a	1,500.		10701140	10101100	312 - 314
Contributions, Gifts, Grants and Other Similar Amounts				1,300.				
ij d		Membership dues						
ts, An		Fundraising events						
ig ig		Related organizations						
ns, Sim		Government grants (contributi	· —					
er (	Ť	All other contributions, gifts, gran	·	26 002				
듗뙾		similar amounts not included above		36,892.				
ont	_	Noncash contributions included in lines		943.	20 202			
O E	h	Total. Add lines 1a-1f			38,392.			
		MEMBER DIEG		Business Code	100 001	100 001		
<u>:</u>		MEMBER DUES		900099	190,891.	190,891.		
er v		PROGRAM INCOME		900099	129,296.	129,296.		
n S		CONTRACT FEES	- a	900099	86,745.	86,745.		
ran 3ev	d	OTHER MEMBERSHI	P SERVI	900099	14,857.	14,857.		
Program Service Revenue	е							
۵		All other program service reve			404 500			
	g	Total. Add lines 2a-2f			421,789.			
	3	Investment income (including						
		other similar amounts)			13.			13.
	4	Income from investment of tax	k-exempt bond p	roceeds 🕨				
	5	,		<b></b>	74,427.			74,427.
			(i) Real	(ii) Personal				
	6 a	Gross rents						
	b	Less: rental expenses						
	С	Rental income or (loss)						
	d	Net rental income or (loss)		<b></b>				
	7 a	Gross amount from sales of	(i) Securities	(ii) Other				
		assets other than inventory						
	b	Less: cost or other basis						
		and sales expenses		329.				
	С	Gain or (loss)		-329.				
		Net gain or (loss)			-329.			-329.
ø	8 a	Gross income from fundraising	g events (not					
ğ		including \$						
eve		contributions reported on line	1c). See					
Other Revenu		Part IV, line 18						
the the	b	Less: direct expenses						
Ò		Net income or (loss) from fund						
		Gross income from gaming ac						
		Part IV, line 19						
	b	Less: direct expenses						
		Net income or (loss) from gam		$\overline{}$				
		Gross sales of inventory, less						
	10 u	and allowances						
	h	Less: cost of goods sold						
		Net income or (loss) from sales		$\overline{}$				
		Miscellaneous Revenue		Business Code				
	11 0	IVIISCEIIAI IEOUS NEVEITU		Dusiness Code				
	ii a							
	C							
		All other revenue						
		Total. Add lines 11a-11d						
		Total ravanua Saa instructions		<b>[</b>	534.292.	421 789.	0.	74 111.

22-2561834 Page **10** 

## | Part IX | Statement of Functional Expenses

<u>Sect</u>	ion 501(c)(3) and 501(c)(4) organizations must comp Check if Schedule O contains a respons			nplete column (A).	
	not include amounts reported on lines 6b,	(A) Total expenses	<b>(B)</b> Program service	(C) Management and	( <b>D</b> ) Fundraising
	8b, 9b, and 10b of Part VIII.  Grants and other assistance to domestic organizations		expenses	general expenses	expenses
1	and domestic governments. See Part IV, line 21				
•	Grants and other assistance to domestic				
2	: ": I I O D I I I I I O				
3	Grants and other assistance to foreign				
3	organizations, foreign governments, and foreign				
	individuals. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
•	trustees, and key employees	96,837.	83,764.	6,779.	6,294.
6	Compensation not included above, to disqualified	22/2211	00,100		.,
•	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	178,506.	136,018.	27,138.	15,350.
8	Pension plan accruals and contributions (include	•	,	,	•
•	section 401(k) and 403(b) employer contributions)				
9	Other employee benefits	14,595.	11,135.	2,952.	508.
10	Payroll taxes	19,510.	16,196.	2,952. 1,703.	1,611.
11	Fees for services (non-employees):				
а					
b					
С	Accounting	13,799.	9,857.	1,971.	1,971.
d	Lobbying				
е	D ( )   (   )   (   O D   D (   )				
f	Investment management fees				
g	Other. (If line 11g amount exceeds 10% of line 25,				
	column (A) amount, list line 11g expenses on Sch O.)	3,709.	2,803.	455.	451.
12	Advertising and promotion				
13	Office expenses	17,447.	13,438.	2,214.	1,795. 1,216.
14	Information technology	7,834.	6,081.	537.	1,216.
15	Royalties	40.040	27.000	4 600	
16	Occupancy	43,919.	37,098.	4,639.	2,182.
17	Travel	491.	320.	171.	
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings				
20	Interest	1,495.		1,495.	
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	913.	685.	228.	
23	Insurance	7,271.	3,930.	2,555.	786.
24	Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)				
а	CONCIL MING HYDENIGEG	43,393.	43,393.		
b	ANNUAL CONFERENCE	40,998.	40,998.		
C	DUES & SUBSCRIPTIONS	18,490.	11,664.	4,756.	2,070.
d	STANDARDS FOR EXCELLENC	9,882.	9,882.	=,,	=, = . 3 •
	All other expenses	17,922.	14,422.	3,500.	
25	Total functional expenses. Add lines 1 through 24e	537,011.	441,684.	61,093.	34,234.
26	Joint costs. Complete this line only if the organization	. ,	,	. ,	. ,
_•	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here if following SOP 98-2 (ASC 958-720)				
	,	l.	l	l .	5 <b>000</b> (2245)

Form 990 (2015)
Part X Balance Sheet

ıu	πх	balance Sneet					
		Check if Schedule O contains a response or not	e to an	y line in this Part X			
					(A)		<b>(B)</b> End of year
					Beginning of year		End of year
	1	Cash - non-interest-bearing		12 064	1	6 000	
	2	Savings and temporary cash investments			13,964.	2	6,828.
	3	Pledges and grants receivable, net			2 255	3	0.5.7
	4	Accounts receivable, net		2,255.	4	857	
	5	Loans and other receivables from current and for		, ,			
		trustees, key employees, and highest compensa	ated em	ployees. Complete			
		Part II of Schedule L				5	
	6	Loans and other receivables from other disquali		,			
		section 4958(f)(1)), persons described in section					
		employers and sponsoring organizations of sect		• •			
2		employees' beneficiary organizations (see instr).			6		
Assals	7	Notes and loans receivable, net				7	
•	8	Inventories for sale or use				8	
	9	Prepaid expenses and deferred charges				9	56
	10a	Land, buildings, and equipment: cost or other					
		basis. Complete Part VI of Schedule D  Less: accumulated depreciation	10a	6,631.	^ <==		1 100
	b				2,675.	10c	1,433
	11	Investments - publicly traded securities		11			
	12	Investments - other securities. See Part IV, line 3			12		
	13	Investments - program-related. See Part IV, line			13		
	14	Intangible assets		14			
	15	Other assets. See Part IV, line 11		4,594.	15	4,028	
	16	Total assets. Add lines 1 through 15 (must equ	23,488.	16	13,202		
	17	Accounts payable and accrued expenses	1,677.	17	610		
	18	Grants payable		18			
	19	Deferred revenue			19		
	20	Tax-exempt bond liabilities				20	
	21	Escrow or custodial account liability. Complete				21	
ņ	22	Loans and other payables to current and former	officers	s, directors, trustees,			
		key employees, highest compensated employee	es, and	disqualified persons.			
Liabilities		Complete Part II of Schedule L				22	
Ì	23	Secured mortgages and notes payable to unrela				23	
	24	Unsecured notes and loans payable to unrelated	d third p	parties	26,500.	24	20,000
	25	Other liabilities (including federal income tax, pa					
		parties, and other liabilities not included on lines	17-24)	. Complete Part X of			
		Schedule D				25	
	26	Total liabilities. Add lines 17 through 25			28,177.	26	20,610.
		Organizations that follow SFAS 117 (ASC 958	), chec	k here 🕨 🗓 and			
ç		complete lines 27 through 29, and lines 33 an	d 34.				
2	27	Unrestricted net assets			-4,689.	27	-7,408
<u>0</u>	28	Temporarily restricted net assets		28	0.		
ב	29					29	
5		Organizations that do not follow SFAS 117 (A					
5		and complete lines 30 through 34.					
2	30	Capital stock or trust principal, or current funds				30	
200	31	Paid-in or capital surplus, or land, building, or ed				31	
Net Assets of Fund Dalances	32	Retained earnings, endowment, accumulated in				32	
2	33	Total net assets or fund balances			-4,689.	33	-7,408.
	34	Total liabilities and net assets/fund balances			23,488.	34	13,202.

## PENNSYLVANIA ASSOCIATION OF NONPROFIT

Form 990 (2015)	ORGANIZATIONS	22-2561834	Page 12
B - 171			

Pa	rt XI Reconciliation of Net Assets							
	Check if Schedule O contains a response or note to any line in this Part XI							
1	Total revenue (must equal Part VIII, column (A), line 12)	1		4,2				
2	Total expenses (must equal Part IX, column (A), line 25)	2	53	7,0	<u> 11.</u>			
3	Revenue less expenses. Subtract line 2 from line 1	3		2,7				
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		4,6	<u>89.</u>			
5	Net unrealized gains (losses) on investments	5						
6	Donated services and use of facilities	6						
7	7 Investment expenses 7							
8	Prior period adjustments	8						
9	Other changes in net assets or fund balances (explain in Schedule O)	9			0.			
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33,							
	column (B))							
Pa	rt XII Financial Statements and Reporting							
	Check if Schedule O contains a response or note to any line in this Part XII				X			
				Yes	No			
1	Accounting method used to prepare the Form 990: Cash Cash Other MODIFIE	D CASH						
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	0.						
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		X			
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	on a						
	separate basis, consolidated basis, or both:							
	Separate basis Consolidated basis Both consolidated and separate basis							
b	Were the organization's financial statements audited by an independent accountant?		2b	Х				
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate	basis,						
	consolidated basis, or both:							
	X Separate basis Consolidated basis Both consolidated and separate basis							
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	audit,						
review, or compilation of its financial statements and selection of an independent accountant?								
	If the organization changed either its oversight process or selection process during the tax year, explain in Sche	dule O.						
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sin	gle Audit						
	Act and OMB Circular A-133?		За		X			
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required	ed audit						
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits		3b					

### **SCHEDULE A**

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

**Public Charity Status and Public Support** 

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

► Information about Schedule A (Form 990 or 990-EZ) and its instructions is at <a href="https://www.irs.gov/form990">www.irs.gov/form990</a>.

PENNSYLVANIA ASSOCIATION OF NONPROFIT Employees

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

ORGANIZATIONS

Employer identification number 22-2561834

Pa	rt i	Reason for Public C	onarity Status (	All organizations must co	omplete th	is part.) Se	e instructions.				
he	organ	ization is not a private found	ation because it is: (l	For lines 1 through 11, c	heck only	one box.)					
1		A church, convention of chi	urches, or associatio	on of churches described	in <b>sectio</b>	n 170(b)(1	)(A)(i).				
2		A school described in secti	ion 170(b)(1)(A)(ii). (	Attach Schedule E (Forn	n 990 or 99	90-EZ).)					
3		A hospital or a cooperative	hospital service orga	anization described in s	ection 170	)(b)(1)(A)(ii	i).				
4		A medical research organization	ation operated in co	njunction with a hospital	described	l in sectio	n 170(b)(1)(A)(iii). Enter	the hospital's name,			
		city, and state:									
5		An organization operated for	or the benefit of a co	llege or university owned	l or operat	ed by a go	vernmental unit describe	ed in			
		section 170(b)(1)(A)(iv). (C	Complete Part II.)								
6		A federal, state, or local gov		nental unit described in	section 17	70(b)(1)(A)	(v).				
7		An organization that norma	_				· ·	oublic described in			
		section 170(b)(1)(A)(vi). (C	•		Ü						
8		A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.)									
9	X	An organization that norma				contributio	ns. membership fees. an	d gross receipts from			
		activities related to its exem	•					-			
		income and unrelated busin									
		See section 509(a)(2). (Con		(icoc council or i tary in		ooo aoqa	ou by the organization o				
10		An organization organized a	•	ively to test for public sa	fety. See	section 50	)9(a)(4).				
11	Ħ	An organization organized a	•		•			purposes of one or			
•		more publicly supported or	•	•	-		•	•			
		lines 11a through 11d that	-					THOUR WITE BOX III			
а		Type I. A supporting orga	* *			-	•	giving			
_		the supported organization	· · · · · · · · · · · · · · · · · · ·	•	•	_					
		organization. <b>You must o</b>	• • • • • • • • • • • • • • • • • • • •		majority c	n the direc	tors or trustees or the se	ipporting			
b		Type II. A supporting org			ion with it	s sunnorte	d organization(s), by hav	rina			
	_	control or management o						-			
		organization(s). You mus			атте регоо	ris triat coi	itioi oi manage trie supp	orted			
_		Type III functionally inte			in connoc	tion with	and functionally intograte	d with			
С		its supported organization					• •	a with,			
d		Type III non-functionally		•				vation(s)			
u		that is not functionally int									
		requirement (see instructi	-	-	•			101033			
е		Check this box if the orga	•	-							
٠	_	functionally integrated, or					Type i, Type ii, Type iii				
f	Ente	er the number of supported o		nany integrated support	ng organiz	ation.					
g		vide the following information		ed organization(s)							
9		i) Name of supported	(ii) EIN	(iii) Type of organization		rganization	(v) Amount of monetary	(vi) Amount of			
		organization		(described on lines 1-9		in your document?	support (see	other support (see			
				above (see instructions))	Yes	No	instructions)	instructions)			
ota	al										

### Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	ction A. Public Support						
Cale	ndar year (or fiscal year beginning in) 🕨	<b>(a)</b> 2011	<b>(b)</b> 2012	(c) 2013	(d) 2014	<b>(e)</b> 2015	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")						
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3						
	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
	column (f)						
6	Public support. Subtract line 5 from line 4.						_
	ction B. Total Support						
Cale	ndar year (or fiscal year beginning in)	(a) 2011	<b>(b)</b> 2012	(c) 2013	(d) 2014	<b>(e)</b> 2015	(f) Total
	Amounts from line 4	(=, = =	(-,	(-, : -	(-,	(-/ : -	(-)
	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties						
	and income from similar sources						
9	Net income from unrelated business						
•	activities, whether or not the						
	business is regularly carried on						
10	Other income. Do not include gain						_
	or loss from the sale of capital						
	assets (Explain in Part VI.)						
11	Total support. Add lines 7 through 10						
	Gross receipts from related activities,	etc. (see instruction	nns)			12	
	<b>First five years.</b> If the Form 990 is for	•					_
	organization, check this box and stor	here					
Sec	tion C. Computation of Publi	c Support Per	centage				į —
14	Public support percentage for 2015 (li	ne 6, column (f) di	vided by line 11, c	column (f))		14	%
	Public support percentage from 2014					15	%
	33 1/3% support test - 2015. If the o					nore, check this box	k and
	stop here. The organization qualifies	as a publicly supp	orted organization	١			
b	33 1/3% support test - 2014. If the o	organization did no	ot check a box on	line 13 or 16a, and	l line 15 is 33 1/3%	or more, check thi	s box
	and stop here. The organization quali	ifies as a publicly s	supported organiza	ation			
17a	10% -facts-and-circumstances test						
	and if the organization meets the "fac-						
	meets the "facts-and-circumstances"						
b	10% -facts-and-circumstances test						
	more, and if the organization meets th						
	organization meets the "facts-and-circ						
18	Private foundation. If the organizatio	n did not check a	box on line 13, 16	a, 16b, 17a, or 17l	b, check this box a	nd see instructions	· <b>&gt;</b>
			·			-	

### Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

<u></u>	qualify under the tests listed b	elow, please comp	lete Part II.)				
	ction A. Public Support					T	<b>-</b>
Cale	ndar year (or fiscal year beginning in) 🕨	<b>(a)</b> 2011	<b>(b)</b> 2012	<b>(c)</b> 2013	<b>(d)</b> 2014	<b>(e)</b> 2015	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")	280,788.	258,425.	259,194.	235,469.	228,340.	1262216.
2	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose	164,869.	152,524.	149,331.	141,221.	230,898.	838,843.
3	Gross receipts from activities that are not an unrelated trade or bus-						
_	iness under section 513						
4	Tax revenues levied for the organ- ization's benefit and either paid to or expended on its behalf						
5	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
6	Total. Add lines 1 through 5	445,657.	410,949.	408,525.	376,690.	459,238.	2101059.
7a	Amounts included on lines 1, 2, and						
	3 received from disqualified persons	3,818.	4,328.	5,372.	4,895.	5,500.	23,913.
b	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the	10 110	2 066	0.000		2 020	20.032
	amount on line 13 for the year	10,112.		2,922.	4 005	3,830.	20,830.
	Add lines 7a and 7b	13,930.	8,294.	8,294.	4,895.	9,330.	
	Public support. (Subtract line 7c from line 6.)						2056316.
	• • • • • • • • • • • • • • • • • • • •	(-) 0011	(h) 0010	/-\ 0010	(4) 001 4	(-) 0015	(s) Tatal
	ndar year (or fiscal year beginning in)	(a) 2011 445, 657.	(b) 2012 410,949.	(c) 2013 408, 525.	(d) 2014 376, 690.	(e) 2015 459, 238.	(f) Total 2101059.
	Amounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	176,256.	-		75,610.		656,122.
b	Unrelated business taxable income						
	(less section 511 taxes) from businesses						
	acquired after June 30, 1975	2,511.		4,341.			10,121.
С	Add lines 10a and 10b	178,767.	163,170.	174,256.	75,610.	74,440.	666,243.
	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
	Total support. (Add lines 9, 10c, 11, and 12.)		•	•	•	533,678.	
14	First five years. If the Form 990 is for	the organization's	first, second, third	d, fourth, or fifth ta	x year as a sectior	n 501(c)(3) organiza	ation,
	check this box and stop here						
	tion C. Computation of Publi						
	Public support percentage for 2015 (I			olumn (f))		15	74.31 %
	Public support percentage from 2014					16	73.04 %
	ction D. Computation of Inves						0.4.00
	7 Investment income percentage for 2015 (line 10c, column (f) divided by line 13, column (f))						
19a	19a 33 1/3% support tests - 2015. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not						
h	more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization <b>X b</b> 33 1/3% support tests - 2014. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and						
					, and into 10 to 1110	10 than 00 17070, a	i i u
	line 18 is not more than 33 1/3%, che	ck this box and st			•	•	

20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

### Part IV | Supporting Organizations

(Complete only if you checked a box in line 11 on Part I. If you checked 11a of Part I, complete Sections A and B. If you checked 11b of Part I, complete Sections A and C. If you checked 11c of Part I, complete Sections A, D, and E. If you checked 11d of Part I, complete Sections A and D, and complete Part V.)

### Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No" describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination.
- **c** Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked 11a or 11b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes." provide detail in Part VI.
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
  - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

		<b>V</b> .	
1		Yes	No
	1		
	2		
	3a		
	3b		
	3с		
	4a		
	4b		
	4c		
	5a		
	5b 5c		
	30		
	6		
	7		
	8		
	3		
	9a		
	9b		
	ฮม		
	9c		
	10a		
	46:		
n 9	10b 90 or 99	0-F <b>7</b> \	2015

	t IV Supporting Organizations (continued)	<u></u>		age <b>o</b>
	Continued)		Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?		100	
	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)			l
	below, the governing body of a supported organization?	11a		
b	A family member of a person described in (a) above?	11b		
С	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.	11c		
	tion B. Type I Supporting Organizations			
			Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to			
	regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the			l
	tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or			l
	controlled the organization's activities. If the organization had more than one supported organization,			l
	describe how the powers to appoint and/or remove directors or trustees were allocated among the supported			
	organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did the organization operate for the benefit of any supported organization other than the supported			l
	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in			l
	Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated,			
	supervised, or controlled the supporting organization.	2		
Sec	tion C. Type II Supporting Organizations			
			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors			l
	or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			
	or management of the supporting organization was vested in the same persons that controlled or managed			
<u> </u>	the supported organization(s).	1		Щ_
Sec	tion D. All Type III Supporting Organizations			
			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the			l
	organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the	4		
_	organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			l
	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how	2		
3	the organization maintained a close and continuous working relationship with the supported organization(s).  By reason of the relationship described in (2), did the organization's supported organizations have a			
3	significant voice in the organization's investment policies and in directing the use of the organization's			l
	income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's			l
	supported organizations played in this regard.	3		
Sec	tion E. Type III Functionally-Integrated Supporting Organizations			
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions):			
a	The organization satisfied the Activities Test. Complete line 2 below.			
b	The organization is the parent of each of its supported organizations. <i>Complete line 3 below.</i>			
С	The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instr	uctions).		
2	Activities Test. Answer (a) and (b) below.		Yes	No
а	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of			
	the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify			
	those supported organizations and explain how these activities directly furthered their exempt purposes,			l
	how the organization was responsive to those supported organizations, and how the organization determined			
	that these activities constituted substantially all of its activities.	2a		
b	Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more			
	of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the			
	reasons for the organization's position that its supported organization(s) would have engaged in these			
	activities but for the organization's involvement.	2b		
3	Parent of Supported Organizations. Answer (a) and (b) below.			
а	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or			
	trustees of each of the supported organizations? Provide details in Part VI.	3a		
b	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each			
	of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.	3b		

### PENNSYLVANIA ASSOCIATION OF NONPROFIT

Schedule A (Form 990 or 990-FZ) 2015 ORGANIZATIONS

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	rt V Type III Non-Functionally Integrated 509(a)(3) Supportin	ng Orgai	nizations	II III Tage U
1	Check here if the organization satisfied the Integral Part Test as a qualifying			uctions. All
	other Type III non-functionally integrated supporting organizations must co	-		
Sect	ion A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or			
	collection of gross income or for management, conservation, or			
	maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6 and 7 from line 4)	8		
Sect	ion B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see			
	instructions for short tax year or assets held for part of year):			
a	Average monthly value of securities	1a		
b	Average monthly cash balances	1b		
С	Fair market value of other non-exempt-use assets	1c		
d	Total (add lines 1a, 1b, and 1c)	1d		
е	Discount claimed for blockage or other			
	factors (explain in detail in Part VI):			
2	Acquisition indebtedness applicable to non-exempt-use assets	2		
3	Subtract line 2 from line 1d	3		
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount,			
	see instructions).	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6	Multiply line 5 by .035	6		
7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
Sect	ion C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2	Enter 85% of line 1	2		
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4	Enter greater of line 2 or line 3	4		
5	Income tax imposed in prior year	5		
6	Distributable Amount. Subtract line 5 from line 4, unless subject to			
	emergency temporary reduction (see instructions)	6		
7	Check here if the current year is the organization's first as a non-functional	lly-integrat	ed Type III supporting orga	nization (see
	instructions).			·

Schedule A (Form 990 or 990-EZ) 2015

ı aı	Type in Non-Functionally integrated 509	aj(s) Supporting Orga	(continued)	
Sect	on D - Distributions		,	Current Year
_1_	Amounts paid to supported organizations to accomplish exer	npt purposes		
2	Amounts paid to perform activity that directly furthers exemp	t purposes of supported		
	organizations, in excess of income from activity			
3	Administrative expenses paid to accomplish exempt purpose	3		
4	Amounts paid to acquire exempt-use assets			
_5_	Qualified set-aside amounts (prior IRS approval required)			
6	Other distributions (describe in Part VI). See instructions.			
7	<b>Total annual distributions.</b> Add lines 1 through 6.			
8	Distributions to attentive supported organizations to which the	e organization is responsive		
	(provide details in <b>Part VI</b> ). See instructions.			
9_	Distributable amount for 2015 from Section C, line 6			
10	Line 8 amount divided by Line 9 amount			
Secti	on E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2015	(iii) Distributable Amount for 2015
1	Distributable amount for 2015 from Section C, line 6			
2	Underdistributions, if any, for years prior to 2015			
	(reasonable cause required-see instructions)			
3	Excess distributions carryover, if any, to 2015:			
a				
b				
СС				
d	From 2013			
е	From 2014			
f	Total of lines 3a through e			
g	Applied to underdistributions of prior years			
<u>h</u>	Applied to 2015 distributable amount			
i_	Carryover from 2010 not applied (see instructions)			
j_	Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4	Distributions for 2015 from Section D,			
	line 7: \$			
<u>a</u>	Applied to underdistributions of prior years			
<u> </u>	Applied to 2015 distributable amount			
<u>C</u>	Remainder. Subtract lines 4a and 4b from 4.			
5	Remaining underdistributions for years prior to 2015, if			
	any. Subtract lines 3g and 4a from line 2 (if amount			
	greater than zero, see instructions).			
6	Remaining underdistributions for 2015. Subtract lines 3h			
	and 4b from line 1 (if amount greater than zero, see			
	instructions).			
7	Excess distributions carryover to 2016. Add lines 3j			
	and 4c.			
8_	Breakdown of line 7:			
<u>a</u>				
<u>b</u>				
	Excess from 2013			
	Excess from 2014			
•	Excess from 2015			

Schedule A (Form 990 or 990-EZ) 2015

### PENNSYLVANIA ASSOCIATION OF NONPROFIT

Schedule A (Form 990 or 990-EZ) 2015 ORGANIZATIONS 22-2561834 Page 8 Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. Part VI (See instructions.)

22-2561834

### **Schedule A**

## Payments from Disqualified Persons Included on Part III, Line 7a

2015

\*\* Do Not File \*\*

\*\*\* Not Open to Public Inspection \*\*\*

Payer's Name	2011 Amount	2012 Amount	2013 Amount	2014 Amount	2015 Amount
BOARD OF DIRECTORS	3,818.	4,328.	5,372.	4,895.	5,500
Total to Schedule A, Part III, Line 7a	3,818.	4,328.	5,372.	4,895.	5,500

22-2561834

**Schedule A** 

## Excess Payments from Non-Disqualified Persons Included on Part III, Line 7b

2015

\*\* Do Not File \*\*

\*\*\* Not Open to Public Inspection \*\*\*

Payer's Name	2011 Amount	2012 Amount	2013 Amount	2014 Amount	2015 Amount
FIRST NON-PROFIT INSURANCE COMPANY	3,531.	3,966.	2,922.	0.	0.
JRG ADVISORS	0.	0.	0.	0.	3,830.
LANCASTER COMMUNITY FOUNDATION	6,581.	0.	0.	0.	0.
Total to Schedule A, Part III, Line 7b	10,112.	3,966.	2,922.		3,830.

Schedule A

# Identification of Excess Support Payments Included on Part III, Line 7b, column (e)

2015

\*\* Do Not File \*\*

\*\*\* Not Open to Public Inspection \*\*\*

Payer's Name	Amount Received in 2015	2015 Excess Payments
FIRST NON-PROFIT INSURANCE COMPANY	4,167.	0.
JRG ADVISORS	9,167.	3,830.
Total Excess Payments to Schedule A, Part III, Line 7b, column (e)		3,830.

### Schedule B (Form 990, 990-EZ,

or 990-PF)

Department of the Treasury Internal Revenue Service

### **Schedule of Contributors**

▶ Attach to Form 990, Form 990-EZ, or Form 990-PF.
 ▶ Information about Schedule B (Form 990, 990-EZ, or 990-PF) and its instructions is at www.irs.gov/form990 .

2015

OMB No. 1545-0047

Name of the organization

Organization type (check one):

PENNSYLVANIA ASSOCIATION OF NONPROFIT ORGANIZATIONS

**Employer identification number** 

22-2561834

Filers of:	Section:				
Form 990 or 990-EZ	$\overline{X}$ 501(c)( $\overline{3}$ ) (enter number) organization				
	4947(a)(1) nonexempt charitable trust <b>not</b> treated as a private foundation				
	527 political organization				
Form 990-PF	501(c)(3) exempt private foundation				
	4947(a)(1) nonexempt charitable trust treated as a private foundation				
	501(c)(3) taxable private foundation				
, ,	ation is covered by the <b>General Rule</b> or a <b>Special Rule.</b> 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.				
General Rule					
-	nization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or many one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.				
Special Rules					
sections 509 any one con	For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II.				
year, total co	For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III.				
year, contrib is checked, e purpose. Do	nization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the utions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., not complete any of the parts unless the <b>General Rule</b> applies to this organization because it received nonexclusively aritable, etc., contributions totaling \$5,000 or more during the year				
	ation that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF),				

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2015)

but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to

certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Name of organization
PENNSYLVANIA ASSOCIATION OF NONPROFIT
ORGANIZATIONS

Employer identification number

22-2561834

Part I	Contributors (see instructions). Use duplicate copies of Part I if	additional space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1	JRG ADVISORS  7000 STONEWOOD DR STE 251  WEXFORD, PA 15090	\$\$ \$	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
NO.	Name, address, and ZIP + 4	\$	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash Complete Part II for noncash contributions.)

Name of organization
PENNSYLVANIA ASSOCIATION OF NONPROFIT
ORGANIZATIONS

Employer identification number

22-2561834

Part II	Noncash Property (see instructions). Use duplicate copies of Part II if a	dditional space is needed.	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	

Name of organization

Employer identification number

## PENNSYLVANIA ASSOCIATION OF NONPROFIT ORGANIZATIONS

22-2561834

Part III	Exclusively religious, charitable, etc., contri the year from any one contributor. Complete co	butions to organizations described	I in section 501(c)(7), (8), or (10) that total more than \$1,000 for			
	completing Part III, enter the total of exclusively religious,	charitable, etc., contributions of \$1,000 or	or less for the year. (Enter this info. once.)			
o) No	Use duplicate copies of Part III if additional	l space is needed.				
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held			
:						
		(e) Transfer of gif	 ift			
	Transferee's name, address, and	d ZIP + 4	Relationship of transferor to transferee			
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held			
	(e) Transfer of gift					
-	Transferee's name, address, and	d ZIP + 4	Relationship of transferor to transferee			
-						
a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held			
.						
	(e) Transfer of gift					
	Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee			
a) No						
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held			
	I	(e) Transfer of gif	 ift			
	Transferee's name, address, and	d ZIP + 4	Relationship of transferor to transferee			

#### **SCHEDULE C**

(Form 990 or 990-EZ)

## Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

Complete if the organization is described below. 
Attach to Form 990 or Form 990-E2

2015

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service ► Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ. Information about Schedule C (Form 990 or 990-EZ) and its instructions is at <a href="https://www.irs.gov/form990">www.irs.gov/form990</a>.

If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

• Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.

- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," on Form 990, Part IV, line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then

	Section 501(c)(4), (5), or (6) organizat	ions: Complete Part III			
		VANIA ASSOCIATION	OF NONPROF	IT Emp	loyer identification number
	ORGANIZ	ATIONS			22-2561834
Pa	art I-A Complete if the org	anization is exempt unde	r section 501(c) o	r is a section 527 or	ganization.
2	Provide a description of the organiz Political expenditures Volunteer hours	·		<b>&gt;</b> \$	S
Pa	art I-B   Complete if the org	anization is exempt unde	r section 501(c)(3	1_	
	Enter the amount of any excise tax	•			<u> </u>
	Enter the amount of any excise tax				
	If the organization incurred a section				
	Was a correction made?				
	If "Yes." describe in Part IV.				
	art I-C Complete if the org	anization is exempt unde	r section 501(c), e	except section 501(c	e)(3).
3	Enter the amount of the filing organ exempt function activities  Total exempt function expenditures line 17b  Did the filing organization file <b>Form</b> Enter the names, addresses and en made payments. For each organization contributions received that were propolitical action committee (PAC). If	. Add lines 1 and 2. Enter here and 1120-POL for this year? Inployer identification number (EIN) tion listed, enter the amount paid comptly and directly delivered to a second comptly deliver	d on Form 1120-POL,  of all section 527 polit from the filing organiza separate political orgar	ical organizations to which tion's funds. Also enter the hization, such as a separat	Yes No n the filing organization e amount of political
	(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization.  If none, enter -0

PENNSYLVANIA ASSOCIATION OF NONPROFIT Schedule C (Form 990 or 990-EZ) 2015 ORGANIZATIONS 22-2561834 Page 2 Part II-A | Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)). A Check ▶ if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures). B Check ▶ if the filing organization checked box A and "limited control" provisions apply. (a) Filing (b) Affiliated group Limits on Lobbying Expenditures organization's totals (The term "expenditures" means amounts paid or incurred.) totals 823. 1a Total lobbying expenditures to influence public opinion (grass roots lobbying) **b** Total lobbying expenditures to influence a legislative body (direct lobbying) 823. c Total lobbying expenditures (add lines 1a and 1b) 537,011. d Other exempt purpose expenditures 537,834. e Total exempt purpose expenditures (add lines 1c and 1d) 105,675. Lobbying nontaxable amount. Enter the amount from the following table in both columns. If the amount on line 1e, column (a) or (b) is: The lobbying nontaxable amount is: Not over \$500,000 20% of the amount on line 1e. Over \$500,000 but not over \$1,000,000 \$100,000 plus 15% of the excess over \$500,000 Over \$1,000,000 but not over \$1,500,000 \$175,000 plus 10% of the excess over \$1,000,000. Over \$1,500,000 but not over \$17,000,000 \$225,000 plus 5% of the excess over \$1,500,000. Over \$17,000,000 \$1,000,000. 26,419. g Grassroots nontaxable amount (enter 25% of line 1f) 0. h Subtract line 1g from line 1a. If zero or less, enter -0-0. Subtract line 1f from line 1c. If zero or less, enter -0i If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year? Yes 4-Year Averaging Period Under section 501(h) (Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the separate instructions for lines 2a through 2f.)

<u> </u>											
	Lobbying Expen	ditures During 4-Yea	r Averaging Period								
Calendar year (or fiscal year beginning in)	<b>(a)</b> 2012	<b>(b)</b> 2013	<b>(c)</b> 2014	<b>(d)</b> 2015	(e) Total						
2a Lobbying nontaxable amount	113,795.	105,945.	105,108.	105,675.	430,523.						
<b>b</b> Lobbying ceiling amount (150% of line 2a, column(e))					645,785.						
<b>c</b> Total lobbying expenditures	7,500.	5,000.	360.	823.	13,683.						
<b>d</b> Grassroots nontaxable amount	28,449.	26,486.	26,277.	26,419.	107,631.						
e Grassroots ceiling amount (150% of line 2d, column (e))					161,447.						
f Grassroots lobbying expenditures	5,000.			823.	5,823.						

Schedule C (Form 990 or 990-EZ) 2015

22-2561834 Page 3

Schedule C (Form 990 or 990-EZ) 2015 ORGANIZATIONS 22-25618 Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

	tailed description	(a)		(b	)
of the lobbying activity.	·	Yes	No	Amo	unt
During the year, did the filing organization attempt to influence foreign	national, state or				
local legislation, including any attempt to influence public opinion on a	legislative matter				
or referendum, through the use of:					
a Volunteers?					
<b>b</b> Paid staff or management (include compensation in expenses reported	I on lines 1c through 1i)?				
c Media advertisements?					
d Mailings to members, legislators, or the public?					
f Grants to other organizations for lobbying purposes?					
g Direct contact with legislators, their staffs, government officials, or a legislators are staffs.					
<ul><li>h Rallies, demonstrations, seminars, conventions, speeches, lectures, or</li><li>i Other activities?</li></ul>					
j Total. Add lines 1c through 1i					
2a Did the activities in line 1 cause the organization to be not described in	section 501(c)(3)?				
<b>b</b> If "Yes," enter the amount of any tax incurred under section 4912					
c If "Yes," enter the amount of any tax incurred by organization manage	s under section 4912				
d If the filing organization incurred a section 4912 tax, did it file Form 47	20 for this year?			.,	
Part III-A Complete if the organization is exempt under 501(c)(6).	section 501(c)(4), section	501(c)(5)	, or sec	tion	
33 ((5)(5).				Yes	No
1 Were substantially all (90% or more) dues received nondeductible by n	embers?		1		
2 Did the organization make only in-house lobbying expenditures of \$2,0	00 or less?		2		
3 Did the organization agree to carry over lobbying and political expendi	cures from the prior year?		3		
Part III-B Complete if the organization is exempt under					
501(c)(6) and if either (a) BOTH Part III-A, lines answered "Yes."	1 and 2, are answered "N	lo," OR (	b) Part	III-A, line	3, is
Dues, assessments and similar amounts from members					
2 Section 162(e) nondeductible lobbying and political expenditures (do			. 1		
(-, ) and pointed experience (do	not include amounts of politica		. 1		
expenses for which the section 527(f) tax was paid).	not include amounts of politica		. 1		
expenses for which the section 527(f) tax was paid).			2a		
expenses for which the section 527(f) tax was paid).  a Current year			2a 2b		
expenses for which the section 527(f) tax was paid).  a Current year  b Carryover from last year			2a 2b 2c		
expenses for which the section 527(f) tax was paid).  a Current year  b Carryover from last year  c Total	uctible section 162(e) dues		2a 2b 2c		
expenses for which the section 527(f) tax was paid).  a Current year  b Carryover from last year  c Total  3 Aggregate amount reported in section 6033(e)(1)(A) notices of nonded  4 If notices were sent and the amount on line 2c exceeds the amount or does the organization agree to carryover to the reasonable estimate or	uctible section 162(e) dues line 3, what portion of the exces	 	2a 2b 2c		
expenses for which the section 527(f) tax was paid).  a Current year  b Carryover from last year  c Total  3 Aggregate amount reported in section 6033(e)(1)(A) notices of nonded  4 If notices were sent and the amount on line 2c exceeds the amount or does the organization agree to carryover to the reasonable estimate or expenditure next year?	uctible section 162(e) dues	s ical	2a 2b 2c 3		
expenses for which the section 527(f) tax was paid).  a Current year  b Carryover from last year  c Total  3 Aggregate amount reported in section 6033(e)(1)(A) notices of nonded  4 If notices were sent and the amount on line 2c exceeds the amount or does the organization agree to carryover to the reasonable estimate or expenditure next year?  5 Taxable amount of lobbying and political expenditures (see instruction	uctible section 162(e) dues	s ical	2a 2b 2c 3		
expenses for which the section 527(f) tax was paid).  a Current year  b Carryover from last year  c Total  3 Aggregate amount reported in section 6033(e)(1)(A) notices of nonded  4 If notices were sent and the amount on line 2c exceeds the amount or does the organization agree to carryover to the reasonable estimate or expenditure next year?  5 Taxable amount of lobbying and political expenditures (see instruction	uctible section 162(e) dues line 3, what portion of the exces nondeductible lobbying and poli	s ical	2a 2b 2c 3		
expenses for which the section 527(f) tax was paid).  a Current year  b Carryover from last year  c Total  3 Aggregate amount reported in section 6033(e)(1)(A) notices of nonded  4 If notices were sent and the amount on line 2c exceeds the amount or does the organization agree to carryover to the reasonable estimate or expenditure next year?  5 Taxable amount of lobbying and political expenditures (see instruction  Part IV Supplemental Information  Provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C,	uctible section 162(e) dues line 3, what portion of the exces nondeductible lobbying and polices)	s ical	2a 2b 2c 3	nd 2 (see	
expenses for which the section 527(f) tax was paid).  a Current year  b Carryover from last year  c Total  3 Aggregate amount reported in section 6033(e)(1)(A) notices of nonded  4 If notices were sent and the amount on line 2c exceeds the amount or does the organization agree to carryover to the reasonable estimate or expenditure next year?  5 Taxable amount of lobbying and political expenditures (see instruction  Part IV Supplemental Information  Provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C,	uctible section 162(e) dues line 3, what portion of the exces nondeductible lobbying and polices)	s ical	2a 2b 2c 3	nd 2 (see	
expenses for which the section 527(f) tax was paid).  a Current year  b Carryover from last year  c Total  3 Aggregate amount reported in section 6033(e)(1)(A) notices of nonded  4 If notices were sent and the amount on line 2c exceeds the amount or does the organization agree to carryover to the reasonable estimate or expenditure next year?  5 Taxable amount of lobbying and political expenditures (see instruction  Part IV Supplemental Information  Provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C,	uctible section 162(e) dues line 3, what portion of the exces nondeductible lobbying and polices)	s ical	2a 2b 2c 3	nd 2 (see	
expenses for which the section 527(f) tax was paid).  a Current year  b Carryover from last year  c Total  3 Aggregate amount reported in section 6033(e)(1)(A) notices of nonded  4 If notices were sent and the amount on line 2c exceeds the amount or does the organization agree to carryover to the reasonable estimate or expenditure next year?  5 Taxable amount of lobbying and political expenditures (see instruction  Part IV Supplemental Information  Provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C,	uctible section 162(e) dues line 3, what portion of the exces nondeductible lobbying and polices)	s ical	2a 2b 2c 3	nd 2 (see	
expenses for which the section 527(f) tax was paid).  a Current year  b Carryover from last year  c Total  3 Aggregate amount reported in section 6033(e)(1)(A) notices of nonded  4 If notices were sent and the amount on line 2c exceeds the amount or does the organization agree to carryover to the reasonable estimate or expenditure next year?  5 Taxable amount of lobbying and political expenditures (see instruction  Part IV Supplemental Information  Provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C,	uctible section 162(e) dues line 3, what portion of the exces nondeductible lobbying and polices)	s ical	2a 2b 2c 3	nd 2 (see	
expenses for which the section 527(f) tax was paid).  a Current year  b Carryover from last year  c Total  3 Aggregate amount reported in section 6033(e)(1)(A) notices of nonded  4 If notices were sent and the amount on line 2c exceeds the amount or does the organization agree to carryover to the reasonable estimate or expenditure next year?  5 Taxable amount of lobbying and political expenditures (see instruction	uctible section 162(e) dues line 3, what portion of the exces nondeductible lobbying and polices)	s ical	2a 2b 2c 3	nd 2 (see	
expenses for which the section 527(f) tax was paid).  a Current year  b Carryover from last year  c Total  3 Aggregate amount reported in section 6033(e)(1)(A) notices of nonded  4 If notices were sent and the amount on line 2c exceeds the amount or does the organization agree to carryover to the reasonable estimate of expenditure next year?  5 Taxable amount of lobbying and political expenditures (see instruction  Part IV Supplemental Information  Provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C,	uctible section 162(e) dues line 3, what portion of the exces nondeductible lobbying and polices)	s ical	2a 2b 2c 3	nd 2 (see	
expenses for which the section 527(f) tax was paid).  a Current year  b Carryover from last year  c Total  3 Aggregate amount reported in section 6033(e)(1)(A) notices of nonded  4 If notices were sent and the amount on line 2c exceeds the amount or does the organization agree to carryover to the reasonable estimate or expenditure next year?  5 Taxable amount of lobbying and political expenditures (see instruction  Part IV Supplemental Information  Provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C,	uctible section 162(e) dues line 3, what portion of the exces nondeductible lobbying and polices)	s ical	2a 2b 2c 3	nd 2 (see	

### **SCHEDULE D** (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

Attach to Form 990.

Information about Schedule D (Form 990) and its instructions is at <a href="https://www.irs.gov/form990">www.irs.gov/form990</a>.

Open to Public Inspection

OMB No. 1545-0047

Name of the organization

PENNSYLVANIA ASSOCIATION OF NONPROFIT ORGANIZATIONS

**Employer identification number** 22-2561834

Par	rt I Organizations Maintaining Donor Advised	d Funds or Other Similar Funds	or Accounts. Complete if the
	organization answered "Yes" on Form 990, Part IV, line	e 6.	
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate value of contributions to (during year)		
3	Aggregate value of grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in v	writing that the assets held in donor advis	sed funds
	are the organization's property, subject to the organization's e	exclusive legal control?	Yes No
6	Did the organization inform all grantees, donors, and donor ac	dvisors in writing that grant funds can be	used only
	for charitable purposes and not for the benefit of the donor or	r donor advisor, or for any other purpose	conferring
Par	t II Conservation Easements. Complete if the org	ganization answered "Yes" on Form 990,	Part IV, line 7.
1	Purpose(s) of conservation easements held by the organization		
	Preservation of land for public use (e.g., recreation or ed		torically important land area
	Protection of natural habitat	Preservation of a cer	tified historic structure
	Preservation of open space		
2	Complete lines 2a through 2d if the organization held a qualifi	ied conservation contribution in the form	
	day of the tax year.		Held at the End of the Tax Year
а			
b	•		
С	Number of conservation easements on a certified historic stru		
d	Number of conservation easements included in (c) acquired a		
_	listed in the National Register		2d
3	Number of conservation easements modified, transferred, rele	eased, extinguished, or terminated by the	e organization during the tax
	year >		
4	Number of states where property subject to conservation eas	· · · · · · · · · · · · · · · · · · ·	
5	Does the organization have a written policy regarding the peri		□ v □ N.
_	violations, and enforcement of the conservation easements it		
6	Staff and volunteer hours devoted to monitoring, inspecting, h	nariding of violations, and emorcing con	servation easements during the year
-	Amount of our areas incomed in manifolia incomedia to be add		ations are a second of the second
7	Amount of expenses incurred in monitoring, inspecting, handles •	ling of violations, and enforcing conserva	ation easements during the year
	Does each conservation easement reported on line 2(d) above	a action the requirements of acction 170	(h)(4)(D)(i)
8			
9	and section 170(h)(4)(B)(ii)?  In Part XIII, describe how the organization reports conservation		
3	include, if applicable, the text of the footnote to the organization	·	
	conservation easements.	ion 3 inancial statements that describes	the organization's accounting to
Par	rt III Organizations Maintaining Collections of	Art, Historical Treasures, or O	ther Similar Assets.
	Complete if the organization answered "Yes" on Form		
1a	If the organization elected, as permitted under SFAS 116 (ASC		ment and balance sheet works of art.
	historical treasures, or other similar assets held for public exh	•	
	the text of the footnote to its financial statements that describ		,
b	If the organization elected, as permitted under SFAS 116 (AS		t and balance sheet works of art, historical
	treasures, or other similar assets held for public exhibition, ed		
	relating to these items:		
	(i) Revenue included on Form 990, Part VIII, line 1		<b>&gt;</b> \$
2	If the organization received or held works of art, historical trea		
-	the following amounts required to be reported under SFAS 11		
а	Revenue included on Form 990, Part VIII, line 1		<b>&gt;</b> \$
b	Assets included in Form 990, Part X		

### PENNSYLVANIA ASSOCIATION OF NONPROFIT

Schedule D (Form 990) 2015 ORGANIZATIONS

22-	256	1834	Page 2

Par	rt III   Organizations Maintaining C	collections of Ar	t, Histo	orical Tre	asures, o	Other S	Similar As	sets <sub>(contir</sub>	nued)
3	Using the organization's acquisition, accessi	on, and other record	s, check	any of the f	ollowing that	are a sign	ificant use of	its collection	items
	(check all that apply):								
а	Public exhibition	c	ı 🔲 1	Loan or exc	hange progra	ams			
b	Scholarly research	e	, 🔲 (	Other					
С	Preservation for future generations								
4	Provide a description of the organization's co	ollections and explair	n how the	ey further th	ne organizatio	n's exemp	t purpose in	Part XIII.	
5	During the year, did the organization solicit of	or receive donations	of art, his	storical treas	sures, or othe	er similar as	ssets		
	to be sold to raise funds rather than to be ma	aintained as part of t	he organ	ization's co	llection?			Yes	☐ No
Par	rt IV Escrow and Custodial Arran		ete if the	organizatio	n answered "	'Yes" on F	orm 990, Par	t IV, line 9, or	
	reported an amount on Form 990, Pa	rt X, line 21.							
1a	Is the organization an agent, trustee, custod	ian or other intermed	iary for c	contributions	s or other ass	ets not inc	cluded		
	on Form 990, Part X?							Yes	X No
b	If "Yes," explain the arrangement in Part XIII	and complete the fol	llowing ta	able:					
								Amoun	t
С	Beginning balance						1c		
d	Additions during the year						1d		
е	Distributions during the year						1e		
f	Ending balance						1f		
	Did the organization include an amount on F					-	?	Yes	X No
	If "Yes," explain the arrangement in Part XIII.								
Par	rt V Endowment Funds. Complete	if the organization an						<u> </u>	
		(a) Current year	<b>(b)</b> P	rior year	(c) Two year	rs back (d	) Three years b	back <b>(e)</b> Four	years back
1a	0 0 ,								
b	Contributions								
С	Net investment earnings, gains, and losses								
d	Grants or scholarships								
е	Other expenditures for facilities								
	and programs								
f	Administrative expenses								
g	End of year balance								
2	Provide the estimated percentage of the curr	•	e (line 1g	i, column (a)	) held as:				
а	Board designated or quasi-endowment		_%						
b	Permanent endowment	%							
С	· · ·								
	The percentages on lines 2a, 2b, and 2c sho								
За	Are there endowment funds not in the posse	ession of the organiza	ation that	t are held ar	nd administer	ed for the	organization	١	
	by:							2 (1)	Yes No
	(i) unrelated organizations								
	If "Yes" on line 3a(ii), are the related organiza							3b	
4 Dar	Describe in Part XIII the intended uses of the rt VI Land, Buildings, and Equipm		wment fu	unds.					
rai			) David IV	15 44- O		David V. Kin	- 10		
	Complete if the organization answere				I			(-I) D	
	Description of property	(a) Cost or o basis (investr			or other (other)	` '	umulated eciation	(d) Boo	k value
	Land	,	neni)	Dasis	(Ott ICI)	черп	COIALIOIT		
	Land								
	Buildings				1,690.		1,070.		620.
	1				$\frac{1,890.}{4,941.}$		$\frac{1,070.}{4,128.}$		813.
	Equipment				-, 2 t 1 •		±,140•		<u></u>
	Other		V activi	m (D) !: 1	00)		<u> </u>	<del> </del>	1,433.
rotal	n nuu iilles la lilluuuli le. ((:nlimn in) miist e	equal Form 990 Part	x colum	in IK) line 1	UC 1				エ, エンン・

## PENNSYLVANIA ASSOCIATION OF NONPROFIT

Schedule D (Form 990) 2015

ORGANIZATIONS

22-2561834 Page 3

	Complete if the organization answered "Yes"	on Form 990 Part IV line	11h See Form 990 Part X line 12	
(a) Descripti	on of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or er	id-of-year market value
1) Financial			1	·
•	eld equity interests			
<b>3)</b> Other				
(A)				
(B)				
(C)				
(D)				
(E)				
(F)				
(G)				
(H)				
Total. (Col. (b)	must equal Form 990, Part X, col. (B) line 12.)			
	Investments - Program Related.			
	Complete if the organization answered "Yes"	on Form 990, Part IV, line	11c. See Form 990, Part X, line 13.	
	(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or er	d-of-year market value
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
Total. (Col. (b)	must equal Form 990, Part X, col. (B) line 13.)			
Part IX	Other Assets.			
	Complete if the organization answered "Yes"	on Form 990, Part IV, line	11d. See Form 990, Part X, line 15.	
		Description		(b) Book value
(1) SEC	CURITY DEPOSITS			4,028
(2)				
(3)				
(4)				
(5)				
(5) (6)				
(6)				
(6) (7)				
(6) (7) (8) (9) Total. (Colum	nn (b) must equal Form 990, Part X. col. (B) line Other Liabilities.	15.)	<b>&gt;</b>	4,028
(6) (7) (8) (9) Total. (Colum Part X	on (b) must equal Form 990, Part X, col. (B) line Other Liabilities. Complete if the organization answered "Yes"	,	11e or 11f. See Form 990, Part X, line 2	
(6) (7) (8) (9) Total. (Colum Part X	Other Liabilities.	,		
(6) (7) (8) (9) Fotal. (Colum Part X	Other Liabilities.  Complete if the organization answered "Yes"	,	11e or 11f. See Form 990, Part X, line 2	
(6) (7) (8) (9) Fotal. (Colum Part X	Other Liabilities.  Complete if the organization answered "Yes"  (a) Description of liability	,	11e or 11f. See Form 990, Part X, line 2	
(6) (7) (8) (9) Fotal. (Column Part X	Other Liabilities.  Complete if the organization answered "Yes"  (a) Description of liability	,	11e or 11f. See Form 990, Part X, line 2	
(6) (7) (8) (9)  Fotal. (Column Part X)  1. (1) Fede (2)	Other Liabilities.  Complete if the organization answered "Yes"  (a) Description of liability	,	11e or 11f. See Form 990, Part X, line 2	
(6) (7) (8) (9) Total. (Column Part X  1. (1) Fede (2) (3)	Other Liabilities.  Complete if the organization answered "Yes"  (a) Description of liability	,	11e or 11f. See Form 990, Part X, line 2	
(6) (7) (8) (9) Total. (Column Part X 1. (1) Fede (2) (3) (4)	Other Liabilities.  Complete if the organization answered "Yes"  (a) Description of liability	,	11e or 11f. See Form 990, Part X, line 2	
(6) (7) (8) (9) Fotal. (Column Part X 1. (1) Fede (2) (3) (4) (5)	Other Liabilities.  Complete if the organization answered "Yes"  (a) Description of liability	,	11e or 11f. See Form 990, Part X, line 2	
(6) (7) (8) (9)  Total. (Column Part X)  1. (1) Fede (2) (3) (4) (5) (6)	Other Liabilities.  Complete if the organization answered "Yes"  (a) Description of liability	,	11e or 11f. See Form 990, Part X, line 2	
(6) (7) (8) (9)  Total. (Column Part X)  1. (1) Fede (2) (3) (4) (5) (6) (7)	Other Liabilities.  Complete if the organization answered "Yes"  (a) Description of liability	,	11e or 11f. See Form 990, Part X, line 2	4,028
(6) (7) (8) (9)  Total. (Column Part X  1. (1) Fede (2) (3) (4) (5) (6) (7) (8) (9)	Other Liabilities.  Complete if the organization answered "Yes"  (a) Description of liability	on Form 990, Part IV, line	11e or 11f. See Form 990, Part X, line 2	

	edule D (Form 990) 2015 ORGANIZATIONS	totomente With Devenue		61834 Page 4
Pa	rt XI Reconciliation of Revenue per Audited Financial S		per Return.	
	Complete if the organization answered "Yes" on Form 990, Part IV		1	534,292.
1 2	Total revenue, gains, and other support per audited financial statements Amounts included on line 1 but not on Form 990, Part VIII, line 12:			334,232.
a		2a		
b				
C				
d	0.1 (5 1 5 1 1)			
e			2e	0.
3	Subtract line 2e from line 1		·····	534,292.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		······	,
а		4a		
b				
c			4c	0.
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line		5	534,292.
	rt XII Reconciliation of Expenses per Audited Financial S	Statements With Expense		
	Complete if the organization answered "Yes" on Form 990, Part IV		•	
1			1	537,011.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:			•
a		2a		
b				
С				
d				
е		,	2e	0.
3	Subtract line 2e from line 1			537,011.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:			
а		4a		
b				
С	Add lines <b>4a</b> and <b>4b</b>	<u></u>	4c	0.
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line			537,011.
Pa	rt XIII Supplemental Information.		•	-
	ide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a ar 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide		t V, line 4; Part X, li	ne 2; Part XI,

#### SCHEDULE O

Internal Revenue Service

(Form 990 or 990-EZ)
Department of the Treasury

### Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.

2015
Open to Public Inspection

OMB No. 1545-0047

Name of the organization

 ▶ Information about Schedule O (Form 990 or 990-EZ) and its instructions is at <a href="https://www.irs.gov/form990">www.irs.gov/form990</a>

 PENNSYLVANIA ASSOCIATION OF NONPROFIT
 Emploor

 ORGANIZATIONS
 22

Employer identification number 22-2561834

FORM 990, PART I, LINE 22

AT THE END OF 2015, PANO HAD NEGATIVE NET ASSETS OF \$7,408. THE PANO

BOARD IS FOCUSING ON CONSULTING AS A NEW LINE OF BUSINESS AND ALSO

INCREASING PANO'S FOCUS ON TRADITIONAL FUNDRAISING (E.G. MAJOR GIFTS

AND CORPORATE SPONSORSHIPS) TO ADDRESS THE NEGATIVE NET ASSETS FUND

BALANCE.

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:

ACCREDITATION AND BASICS RECOGNITION INVOLVES AN INTENSIVE APPLICATION

AND REVIEW PROCESS TO ENSURE THAT CRITICAL STANDARDS (AROUND MISSION,

LEADERSHIP, LEGAL COMPLIANCE, FINANCE AND OPERATIONS, RESOURCE

DEVELOPMENT AND PUBLIC AWARENESS) ARE OPERATIVE WITHIN THE

ORGANIZATION. IN 2015, 3 NEW ORGANIZATIONS WERE ACCREDITED AND 9

RENEWED THEIR ACCREDITATION FOR A TOTAL OF 51 CURRENTLY ACCREDITED IN

PENNSYLVANIA.

AS A 2011 STUDY ON ACCREDITATION FOR PANO ACCREDITED ORGANIZATIONS

DEMONSTRATES THE FOLLOWING IMPACTS OF STANDARDS: 1) INCREASED BOARD

ENGAGEMENT; 2) IMPROVED INFRASTRUCTURE, 3) IMPROVED CONFIDENCE WITHIN

ORGANIZATIONS AND 4) BETTER UNDERSTANDING OF ACCOUNTABILITY REGULATIONS

AND PROCEDURES. THE REPORT CITED A NEED FOR BETTER RECOGNITION OF THE

STANDARDS FOR EXCELLENCE BY FUNDERS AND THE GENERAL PUBLIC.

AS FOCUS ON NONPROFIT ACCOUNTABILITY GROWS, PANO IS COMMITTED TO

WALKING ALONGSIDE ORGANIZATIONS TO BECOME EFFICIENT AND EFFECTIVE, TO

ENSURE THAT OPERATIONS ARE IN COMPLIANCE AND TO ACHIEVE MISSION. ALL

Schedule O (Form 990 or 990-EZ) (2015) Page 2 Name of the organization PENNSYLVANIA ASSOCIATION OF NONPROFIT **Employer identification number** 22-2561834 ORGANIZATIONS INFORMATION ABOUT THE STANDARDS FOR EXCELLENCE PROGRAM CAN BE FOUND AT WWW.PANO.ORG/STANDARDS-FOR-EXCELLENCE. FORM 990, PART III, LINE 4B, PROGRAM SERVICE ACCOMPLISHMENTS: COMMONWEALTH. THE STANDARDS 2.0 ROLLOUT HIGHLIGHTED CHANGES IN THE STANDARDS CODE, INCLUDING NEW EMPHASES ON STRATEGIC PARTNERSHIPS, CULTURAL COMPETENCY AND SUCCESSION PLANNING. PANO'S MONTHLY WEBINAR AND IN-PERSON TRAINING DRAWS FROM STANDARDS TRAINED CONSULTANTS AND STAFF AND OTHER EXPERT CONSULTANTS. IN 2015, PANO PARTNERED WITH ORGANIZATIONS LIKE IDEALWARE, NONPROFIT FINANCE FUND AND THE NONPROFIT RISK MANAGEMENT CENTER. HUNDREDS OF NONPROFIT STAFF AND VOLUNTEERS IMPROVED THEIR KNOWLEDGE AND SKILLS IN NONPROFIT MANAGEMENT, FROM BEST PRACTICES, BOOKKEEPING, FUNDRAISING OR HOW TO USE TECHNOLOGY FOR CREATING STRONGER VOLUNTEER BOARDS. ANNUAL CONFERENCE: PANO'S EDUCATIONAL CONFERENCE WAS THE MAJOR EDUCATIONAL EVENT OF 2015, CONVENING OVER 350 PEOPLE FROM ACROSS PENNSYLVANIA, AN INCREASE OF 130 (38%) ATTENDEES OVER 2014. IN PARTNERSHIP WITH THE ASSOCIATION OF FUNDRAISING PROFESSIONALS, CENTRAL PENNSYLVANIA CHAPTER AND THE SUSQUEHANNA VALLEY PLANNED GIVING COUNCIL, THE 2015 COLLABORATIVE CONFERENCE BUILT ON PANO'S PROGRAMMING EMPHASIS: RESOURCING FOR COMMUNITY IMPACT: FROM TOOLS TO TRANSFORMATION. NEW IN 2015: 10-MINUTE TED-LIKE TALKS WERE OFFERED THROUGHOUT THE CONFERENCE SO THAT PARTICIPANTS COULD ENGAGE WITH MATERIAL IN BITE-SIZED PIECES.

ALSO NEW, PANO STREAMLINED THE KEYNOTE SPEAKER ON DAY ONE SO THAT

PERSONS UNABLE TO PHYSICALLY ATTEND THE CONFERENCE WERE ABLE TO ATTEND

CONFERENCE PARTICIPANTS VALUED CONFERENCE COMPONENTS AS

ONE PIECE.

Schedule O (Form 990 or 990-EZ) (2015) Page 2 Name of the organization PENNSYLVANIA ASSOCIATION OF NONPROFIT **Employer identification number** 22-2561834 **ORGANIZATIONS** FOLLOWS: #1 PRESENTATIONS AND SPEAKERS; #2 KEYNOTE SPEAKER; #3 NETWORKING OPPORTUNITIES; #4 TOOLS/EXAMPLES; #5 THE COLLABORATION BETWEEN PANO, AFP, & SVPGC; #6 WORKSHOP DIVERSITY. COLLABORATION: AS A NEW FOCUS OF SERVICE DELIVERY FOR PANO, THIS PROGRAM IS IN ITS INFANCY. NOT ONLY DOES PANO SEEK TO LIVE OUT THE VALUES OF COLLECTIVENESS ENOUGHNESS AND COLLABORATION IN ITS OWN WORK, BUT WE WALK ALONGSIDE OF ANY ORGANIZATION OR COMMUNITY THAT SEEKS TO LIVE AND WORK COLLABORATIVELY. TO THAT END, PANO HAS DEVELOPED THE CONSULTANT COLLABORATIVE, A SMALL AND GROWING GROUP OF CONSULTANTS WHO BRING THEIR UNIQUE EXPERTISE TO THE TABLE, TO WORK FROM A COLLABORATIVE APPROACH INTERNALLY AND ALSO TO ASSIST ORGANIZATIONS TO THINK ABOUT HOW ACCESS THE "COLLECTIVE ENOUGHNESS" OF THEIR OWN COMMUNITIES. FORM 990, PART III, LINE 4C, PROGRAM SERVICE ACCOMPLISHMENTS: IN ADDITION TO THESE PROGRAMS, PANO MEMBERS CAN RECEIVE DISCOUNTS AND/OR OBTAIN ACCESS TO BENEFITS SUCH AS: UNEMPLOYMENT COMPENSATION PACKAGES, HEALTH INSURANCE, ENERGY CONSULTING, BACKGROUND CHECKS, CONFERENCE CALLING, THE NONPROFIT HELP DESK AND MUCH MORE. RUNNING THROUGHOUT ALL PANO PROGRAMMING IS: WE TOGETHER ARE BETTER THAN AN INDIVIDUAL OR ORGANIZATION, NONPROFIT, FOR-PROFIT, GOVERNMENT ENTITY, IS SEPARATE. FORM 990, PART VI, SECTION A, LINE 6: MEMBERS INCLUDE NON-PROFIT ORGANIZATIONS, BUSINESSES, AND INDIVIDUALS.

FORM 990, PART VI, SECTION A, LINE 7A:

BOARD MEMBERS ARE ELECTED BY THE ORGANIZATION'S MEMBERS.

Schedule O (Form 990 or 990-EZ) (2015) Page 2 Name of the organization PENNSYLVANIA ASSOCIATION OF NONPROFIT **Employer identification number** 22-2561834 ORGANIZATIONS FORM 990, PART VI, SECTION A, LINE 7B: ALL BOARD MEMBERS ARE ELECTED BY THE MEMBERSHIP FORM 990, PART VI, SECTION B, LINE 11: A DRAFT COPY OF THE FORM 990 IS PROVIDED TO THE AUDIT COMMITTEE AND THE BOARD TO REVIEW AND APPROVE BEFORE IT IS FILED. FORM 990, PART VI, SECTION B, LINE 12C: PANO HAS A FORMAL WRITTEN CONFLICT OF INTEREST POLICY THAT REQUIRES EACH BOARD MEMBER AND STAFF TO DISCLOSE ANY SITUATIONS OR PERCEPTIONS OF CONFLICT ANNUALLY. THESE ARE GATHERED AND REVIEWED BY THE BOARD AND MAINTAINED BY THE ASSOCIATION. FORM 990, PART VI, SECTION B, LINE 15: THE EXECUTIVE COMMITTEE SERVES AS THE PERSONNEL COMMITTEE FOR PANO. THROUGH THE FILTER OF THE PERSONNEL FUNCTION, THE COMMITTEE REFERS TO COMPENSATION COMPARISON STUDIES TO DETERMINE MARKET VALUE OF COMPENSATION AND BENEFITS FOR KEY STAFF. BASED ON PERFORMANCE REVIEWS, JOB DESCRIPTION, DECISION MAKING, KNOW HOW AND RESPONSIBILITY, THE EXECUTIVE COMMITTEE APPROVES THE COMPENSATION AND BENEFITS AND REPORTS THE ACTION TO THE ENTIRE BOARD. THE EXECUTIVE COMMITTEE CONFERS WITH STUDIES, HUMAN RESOURCE CONSULTANTS, AND LAWYERS TO DETERMINE THE ADVISABILITY OF DECISIONS MADE IN THIS REGARD.

FORM 990, PART VI, SECTION C, LINE 19:

THE ASSOCIATION MAKES ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, AND FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC UPON REQUEST. THE IRS 990

PANO CONDUCTED A COMPENSATION COMPARISON STUDY OF ITS OWN IN 2015.

POOR PART XII, LINE 1  THE FINANCIAL STATEMENTS OF THE ASSOCIATION HAVE BE MODIFIED CASH BASIS OF ACCOUNTING, WHICH IS A COMP. ACCOUNTING OTHER THAN ACCOUNTING PRINCIPLES GENERAL UNITED STATES OF AMERICA. THE ASSOCIATION RECORDS RECEIVED RATHER THAN WHEN EARNED AND EXPENSES ARE RATHER THAN WHEN THE OBLIGATION IS INCURRED. MODIT BASIS OF ACCOUNTING INCLUDE CAPITALIZING AND RECORD OFFICE EQUIPMENT AND FURNISHINGS; RECEIVABLES FOR EXPENSES; AND PAYROLL WITHHOLDINGS AND ESCROWED FUR OFFICE ORGANIZATION HAS A COMMITTEE TO OVERSEE THE AUTHORISHINGS AND INDEPENDENT ACCOUNTANT. THE PROCESS HAS NOT CHARACTER.						FIT.	Employer identification number 22-2561834
AND THE ANNUAL	REPORT ARE	ALSO A	VAILABLE	ON O	UR	WEBSITE	(WWW.PANO.ORG).
990 PART XII, L	INE 1						
THE FINANCIAL S	TATEMENTS C	F THE	ASSOCIAT	ION H	AVE	BEEN PRI	EPARED ON THE
MODIFIED CASH B	BASIS OF ACC	OUNTIN	G, WHICH	IS A	COL	MPREHENS:	IVE BASIS OF
ACCOUNTING OTHE	R THAN ACCO	UNTING	PRINCIP	LES G	ENE	RALLY ACC	CEPTED IN THE
UNITED STATES C	F AMERICA.	THE A	SSOCIATI	ON RE	CORI	OS REVEN	UE WHEN
RECEIVED RATHER	THAN WHEN	EARNED	AND EXP	ENSES	ARI	E RECORDI	ED WHEN PAID
RATHER THAN WHE	N THE OBLIG	ATION	IS INCUR	RED.	MOI	OIFICATIO	ONS TO THE CASH
BASIS OF ACCOUN	TING INCLUE	E CAPI	TALIZING	AND	REC	ORDING DI	EPRECIATION ON
OFFICE EQUIPMEN	IT AND FURNI	SHINGS	; RECEIV	ABLES	FOI	R REIMBUI	RSEMENT OF
EXPENSES; AND P	AYROLL WITH	HOLDIN	GS AND E	SCROW	ED I	FUNDS AS	LIABILITIES.
FORM 990 PART V	'II, LINE 2C	!					
THE ORGANIZATIO	N HAS A COM	MITTEE	TO OVER	SEE T	HE 2	AUDIT ANI	D SELECTION OF
AN INDEPENDENT	ACCOUNTANT.	THE :	PROCESS	HAS N	OT (	CHANGED S	SINCE THE PRIOR
YEAR.							
FORM 990 PART V	7I, LINE 7B						
CERTAIN FUNDAME	NTAL CHANGE	S, SUC	H AS AME	NDMEN	T O	THE AR	FICLES OF
INCORPORATION,	CERTAIN BYI	AW PRO	VISIONS,	MERG	ER,	DISSOLU	FION, ETC., ARE
BY STATUTE SUBJ	ECT TO THE	APPROV	AL OF TH	Е МЕМ	BERS	S.	

### **SCHEDULE R** (Form 990)

### **Related Organizations and Unrelated Partnerships**

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

Attach to Form 990.

Department of the Treasury Internal Revenue Service

▶ Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

Open to Public Inspection

OMB No. 1545-0047

PENNSYLVANIA ASSOCIATION OF NONPROFIT **Employer identification number** Name of the organization 22-2561834 ORGANIZATIONS Part I Identification of Disregarded Entities Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

(a) Name, address, and EIN (if applicable) of disregarded entity	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	<b>(f)</b> Direct controlling entity

Identification of Related Tax-Exempt Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt Part II organizations during the tax year.

(a)  Name, address, and EIN  of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section	(f) Direct controlling entity	Section 5 contr ent	rolled
				501(c)(3))		Yes	No
HEALTH ALLIANCE FOR NONPROFITS - 25-1723744	TO SPONSOR REDUCED-COST						
7000 STONEWOOD DRIVE, SUITE 251	HEALTH INSURANCE TO						
WEXFORD, PA 15090	NOT-FOR-PROFITS	PENNSYLVANIA	501(C)(4)		N/A		X

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Page 2

Identification of Related Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year. Part III

		,	ı	•			_				
(a)	(b)	(c)	(d)	(e)	(f)	(g)	(1	h)	(i)	(j)	(k)
Name, address, and EIN of related organization	Primary activity	Legal domicile	Direct controlling	Predominant income (related, unrelated, excluded from tax under sections 512-514)	Share of total	Share of	1	ortionate	Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	General	Percentage ownership
of related organization		(state or foreign	entity	excluded from tax under	income	end-of-year assets		itions?	20 of Schedule	partner	ownership
		country)		sections 512-514)			Yes	No	K-1 (Form 1065)	Yes N	0
	l	l .					l				

Identification of Related Organizations Taxable as a Corporation or Trust Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.

(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	<b>(f)</b> Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership		tion b)(13) rolled tity?
		country						Yes	No

Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

Yes No

X

1a

Part V Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity

<b>b</b> Gift, grant, or capital contribution to related organization(s)				1b		X
				l _	Х	
d Loans or loan guarantees to or for related organization(s)				1d		Х
e Loans or loan guarantees by related organization(s)						Х
f Dividends from related organization(s)				1f		X
g Sale of assets to related organization(s)				1g		X
h Purchase of assets from related organization(s)						X
i Exchange of assets with related organization(s)				1i		X
j Lease of facilities, equipment, or other assets to related organization(s)				<u>1j</u>		X
k Lease of facilities, equipment, or other assets from related organization(s)				1k		X
I Performance of services or membership or fundraising solicitations for related o	organization(s)			<u>11</u>	X	<u> </u>
<b>m</b> Performance of services or membership or fundraising solicitations by related or						X
n Sharing of facilities, equipment, mailing lists, or other assets with related organization						X
Sharing of paid employees with related organization(s)				10		X
p Reimbursement paid to related organization(s) for expenses				1p		X
q Reimbursement paid by related organization(s) for expenses				1q		X
r Other transfer of cash or property to related organization(s)						X
s Other transfer of cash or property from related organization(s)				1s		X
2 If the answer to any of the above is "Yes," see the instructions for information o	on who must complete th	is line, including covered rel	ationships and transaction thresholds.			
<b>(a)</b> Name of related organization	(b) Transaction	<b>(c)</b> Amount involved	(d) Method of determining amour	nt involved		
· · · · · · · · · · · · · · · · · · ·	type (a-s)	7 unodne mvorvod	iviourioù di dotorrimmig arriour			
1) HEALTH ALLIANCE FOR NON-PROFITS	A	9,274.A	CTUAL AMOUNT			
2) HEALTH ALLIANCE FOR NON-PROFITS	C	9,167.A	CTUAL AMOUNT			
3)						
4)						
r)						
5)						
6)						
6)	l		Cohor	lula D /Farr	000	\ 0045
32163 09-08-15			Sched	lule R (Forr	11 990	2015

22-2561834

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512-514)	Are all partners sec 501(c)(3) orgs.?	(g) Share of end-of-year assets	Dispretion allocat	opor- ate tions?		General manage partne	(k) Percentage ownership
				Tes No		163	INO	(**************************************	les	
	-									
	-									
	-									000) 0045

### PENNSYLVANIA ASSOCIATION OF NONPROFIT ORGANIZATIONS

Cabadula D	(Form 990) 2015 ORGANIZATIONS	22-2561834	Dogo E
Part VII	(Form 990) 2015 ORGANIZATIONS  Supplemental Information	22-2301034	Page 5
	Provide additional information for responses to questions on Schedule R (see instructions).		
	Provide additional information for responses to questions on Schedule R (see instructions).		