



Standards for Excellence Accreditation and Basics Recognition Fees Schedule

Fee Schedule

- ✓ PANO members fees are based on the annual revenues of applicants' organizations*
- ✓ Non-members pay a flat fee

Payment Options

- ✓ **Option A** is for those who wish to pay the full Accreditation fee at the time of submission.
- ✓ **Option B** offers a payment-plan option. It entails a five percent administrative fee. (This plan provides the opportunity for organizations to spread Accreditation costs over multiple years. It is our hope that this will enable you to maintain your Accreditation as well as allow for easier budgeting for Accreditation.)

Accreditation: Initial Standards for Excellence Accreditation is valid for three years. As this point, organizations must apply for Renewal of Accreditation, which is valid for five years.

PANO Member Rates

Annual Operating Budget*	A: Full Application Fee	B: Yearly Fee Following Initial Accreditation (3-year rate)	B: Yearly Fee Following Initial Accreditation (5-year rate)**
Up to \$500,000	\$1,700	\$595	\$355
\$500,001-\$1,000,000	\$2,400	\$840	\$505
\$1,000,001-\$2,500,000	\$3,000	\$1,050	\$630
\$2,500,001-\$5,000,000	\$3,500	\$1,225	\$735
\$5,000,001 - \$10,000,000	\$4,100	\$1,435	\$860
\$10,000,001 - \$15,000,000	\$4,700	\$1,645	\$985
\$15,000,001 - \$20,000,000	\$5,500	\$1,925	\$1,155
Over \$20,000,000	\$6,300	\$2,205	\$1,325

Non-Member Rate - \$7,000

Fees for the Standards Basics and Standards Basics Enhanced*

Organization Operating Budget	PANO Member	Non-Member
Less than \$50,000	\$350	\$560
\$50,001 to \$100,000	\$375	\$600
\$100,001 to \$300,000	\$425	\$680
\$300,001 to \$500,000	\$450	\$720
\$500,001 to \$1,000,000	\$500	\$800
\$1,000,001-\$2,500,000	\$575	\$920
\$2,500,001-\$5,000,000	\$625	\$1,000
\$5,000,001 - \$10,000,000	\$700	\$1,120
\$10,000,001 - \$15,000,000	\$775	\$1,240
\$15,000,001 - \$20,000,000	\$850	\$1,360
Over \$20,000,000	\$950	\$1,520

Non-Member Rate - \$1,500

*Based on total revenues from most recent fiscal year excluding grants received and given to other organizations

**The first payment for the renewal of accreditation will be due six months prior to the expiration. For those choosing the annual payment schedule this will result in two payments within a 12-month period. The initial payment will be applied to the total accreditation fee due.

To ensure appropriate understanding of the criteria, organizations must complete The Standards for Excellence Implementation Workshop (either in person or online) or some form of One-on-One training on Accreditation. Training fees range from \$100 - \$400 for members depending on the amount of sponsorships procured.