



4801 Lindle Road, Harrisburg, PA 17111 | 717.236.8584 | www.pano.org

PANO Membership Application

Organizational Information

Executive Director: _____ *Email: _____
Board Contact: _____ *Email: _____
Primary Contact: _____ *Email: _____
Organization: _____
Address: _____
City: _____ State: _____ Zip: _____
Phone: _____ Website: _____
Annual Operating Budget: \$ _____ Do you own property? _____
Are you sales tax exempt? _____ EIN: _____ Year Incorporated: _____
Number of Full-Time Employees: _____ Number of Part-Time Employees: _____
Number of Volunteers: _____ Number of People Served Annually: _____
Are you registered with the Bureau of Corporations and Charitable Organizations? _____

What Membership Benefits Do You or Will You Use?

- Job Board (75% off position postings)
Free Access to Ask PANO (formerly Nonprofit Helpdesk)
Discounted Training & Events
Customized Trainings for Your Organization
Standards for Excellence Free Educational Resources
Standards for Excellence Accreditation & Recognition Program
Public Policy & Advocacy Actions & Info
Discounted Publications and Reports
Unemployment Insurance Savings Program
Discounted Student Loan Management online tool
Health Alliance for Nonprofits
Free Membership to The Nonprofit Risk Management Center
Discounted Fundraising Software with Bloomerang
Discounted Background Checks
Discounted subscription to GrantStation
Energy Consulting with APPI
Discounted Websites with Firespring
Discounted Accounting and Financial Services
Discounted Payment Processing with Aurora
Discounted Donor Management Software with Auxilia
Discounted Online Recruitment Tools with PXT Select

Other Reason for Joining/Referred By: _____

Membership Dues

Nonprofit Organizations - Dues are based on operating budget (not including grants to other organizations)

- Under \$50,000 - \$105
Between \$51,000 and 199,999 - \$125
Between \$200,000 and \$499,999 - \$210
Between \$500,000 and \$699,999- \$365
Between \$700,000 and \$999,999- \$420
Between 1,000,000 and 1,999,999 - \$578
Between 2,000,000 and \$4,999,999 - \$675
Between 5,000,000 and \$7,999,999 - \$810
Between \$8,000,000 and \$15,999,999 - \$880
Between \$16,000,000 and \$24,999,999 - \$975
Between \$25,000,000 and \$44,999,999 - \$1100
\$45,000,000 and above - \$1300
Individual - \$120
Undergraduate Student - \$30 Graduate Student - \$60

New Member
Renewing Member
Nonprofit Individual Student
Amount Paid \$
Make checks payable to PANO - or - log in at www.pano.org to pay by credit card online. After logging in select My Memberships from the drop-down menu. If you encounter any issues or have any questions, please call the PANO office (717-236-8584) or reach out Membership Manager, Kyla (kyla@pano.org).



Membership Benefits Overview

Advocacy	<ul style="list-style-type: none"> • State and federal updates, alerts, and calls to action • Bi-weekly “Nonprofit Advocacy Matters” e-newsletter
Consulting & Training	<ul style="list-style-type: none"> • Free phone and email access to Ask PANO (formerly known as the Nonprofit Helpdesk) • 55% discount on trainings, events, and conferences • Access to consulting and customized training
Fundraising	<ul style="list-style-type: none"> • 50% off Auxilia’s comprehensive donor software • 10% off cloud-based donor management app with Bloomerang • Discounted GrantStation subscription (member rate of \$75 – normal price \$699) • \$150 off Keela’s already reasonably priced, cloud-based CRM
Human Resources	<ul style="list-style-type: none"> • 40-60% off background checks with Coeus Global • 75% off job postings through the PANO Job Board – Only \$25 per post • Discounted online assessment recruitment tools through PXT Select
Office Resources – Financial, Supplies, and Technology	<ul style="list-style-type: none"> • Discounted financial services with Administrative and Consulting Solutions • Discounted payment processing services with Aurora • 20% off Zoom video- and audio-conferencing and online meeting software • Savings on websites and online communication tools with Firespring • PANO members and their employees receive a 22% discount on Premium User accounts through Savi’s online student loan management tool • 10% discount on all paid subscriptions for Cureo’s collaboration software
Publications, Research, and Reports	<ul style="list-style-type: none"> • 30% off Don Kramer’s Nonprofit Issues subscription • 20% off the Pennsylvania Nonprofit Handbook • 20% off the Guide to Ethics in Your Nonprofit book • 20% off the Nonprofit Excellence: Strategies for a Challenging World book
Risk Management & Insurance	<ul style="list-style-type: none"> • Access the Health Alliance for Nonprofits (HANP) for Health Insurance • Free membership to Nonprofit Risk Management Center (NRMC) • Save money with our Unemployment Insurance Saving Program through First Nonprofit Group
Sustainability	<ul style="list-style-type: none"> • Reduce and manage your energy expenses with APPI
Standards for Excellence	<ul style="list-style-type: none"> • Free access to 30 Standards for Excellence Educational Resources • Free tools and resources (990 Checklist, Board Matrix and more!) • Discounted Accreditation & Basics Legal & Regulatory Review fees

