



4801 Lindle Road, Harrisburg, PA 17111 | 717.236.8584 | www.pano.org

PANO MEMBERSHIP APPLICATION

Organizational Information

Executive Director: _____ *Email: _____
Board Contact: _____ *Email: _____
Primary Contact: _____ *Email: _____
Organization: _____
Address: _____
City: _____ State: _____ Zip: _____
Phone: _____ Website: _____
Annual Operating Budget: \$ _____ Do you own property? _____
Are you sales tax exempt? _____ EIN: _____ Year Incorporated: _____
Number of Full-Time Employees: _____ Number of Part-Time Employees: _____
Number of Volunteers: _____ Number of People Served Annually: _____
Are you registered with the Bureau of Corporations and Charitable Organizations? _____

What Membership Benefits Do You or Will You Use?

- Job Board (75% off position postings)
Free Access to Ask PANO (formerly Nonprofit Helpdesk)
Discounted Training & Events
Customized Trainings for Your Organization
Standards for Excellence Free Educational Resources
Standards for Excellence Accreditation & Recognition Program
Public Policy & Advocacy Actions & Info
Discounted Publications and Reports
Unemployment Insurance Savings Program
Discounted Student Loan Management online tool
Employee Benefits Packages through My Benefit Advisor
Free Membership to The Nonprofit Risk Management Center
Discounted Fundraising Software
Discounted Background Checks
Discounted subscription to GrantStation
Energy Consulting with APPI
Discounted Marketing, Printing, & Websites with Firespring
Discounted Accounting and Financial Services
Discounted Donor Management Software with Auxilia
Discounted Online Recruitment Assessment Tool

Other Reason for Joining/Referred By: _____

Membership Dues

Nonprofit Organizations - Dues are based on operating budget (not including grants to other organizations)

- Under \$50,000 - \$108
Between \$51,000 and 199,999 - \$129
Between \$200,000 and \$499,999 - \$216
Between \$500,000 and \$699,999- \$376
Between \$700,000 and \$999,999- \$433
Between 1,000,000 and 1,999,999 - \$595
Between 2,000,000 and \$4,999,999 - \$695
Between 5,000,000 and \$7,999,999 - \$834
Between \$8,000,000 and \$15,999,999 - \$906
Between \$16,000,000 and \$24,999,999 - \$1,004
Between \$25,000,000 and \$44,999,999 - \$1,133
\$45,000,000 and above - \$1,339
Individual - \$124 Student - \$31 Graduate - \$62

New Member
Renewing Member
Nonprofit Individual Student
Amount Paid \$
Make checks payable to PANO - or - log in at www.pano.org to pay by credit card online. After logging in select My Memberships from the drop-down menu. If you encounter any issues or have any questions, please call the PANO office (717-236-8584) or reach out to PANO's Membership & Administrative Specialist, Faduma Hasson (faduma@pano.org)



MEMBERSHIP BENEFITS OVERVIEW

Advocacy	<ul style="list-style-type: none"> • State and federal updates, alerts, and calls to action • Bi-weekly “Nonprofit Advocacy Matters” e-newsletter
Consulting & Training	<ul style="list-style-type: none"> • Free phone and email access to the Ask PANO Nonprofit Helpdesk • Up to 55% discount on PANO trainings, events, and conferences • Discounts on affiliate partner trainings including Tech Impact, Firespring (FREE), Bloomerang (FREE), Risk Alternatives, and GrantsMagic U • Access to consulting and customized training
Fundraising	<ul style="list-style-type: none"> • 50% off Auxilia’s comprehensive donor software • 10% off cloud-based donor management app with Bloomerang • Discounted GrantStation subscription (member rate of \$95 – normal price \$699)
Human Resources	<ul style="list-style-type: none"> • 40-60% off background checks with Coeus Global • 75% off job postings through the PANO Job Board – Only \$25 per post • Discounted online recruitment assessment tool through PXT Select • FREE Geographic Pay Adjustor for the Bayer Center’s Biennial Salary Report
Office Resources – Financial, Supplies, and Technology	<ul style="list-style-type: none"> • Discounted financial services with Administrative and Consulting Solutions • 20% off websites, marketing, print, & more with Firespring • 22% off Premium User accounts for Savi’s online student loan management tool • 10% discount on all paid subscriptions for Cureo’s collaboration software
Publications, Research, and Reports	<ul style="list-style-type: none"> • 30% off Don Kramer’s Nonprofit Issues subscription • 20% off the Achieving Governance Excellence: A Guide for Nonprofit Boards book
Risk Management & Insurance	<ul style="list-style-type: none"> • Access Employee Benefit Packages through My Benefit Advisor • Free membership to Nonprofit Risk Management Center (NRMC) • Save money with our Unemployment Insurance Saving Program through First Nonprofit Group
Sustainability	<ul style="list-style-type: none"> • Reduce and manage your energy expenses with APPI
Standards for Excellence	<ul style="list-style-type: none"> • Free access to 30 Standards for Excellence Educational Resources • Free tools and resources (990 Checklist, Board Matrix, and more!) • Discounted Accreditation & Basics Legal & Regulatory Review fees • Free downloadable Standards for Excellence Codebook

