



4801 Lindle Road, Harrisburg, PA 17111 | 717.236.8584 | www.pano.org

PANO 2026 MEMBERSHIP APPLICATION

Organizational Information

Executive Director: \_\_\_\_\_ \*Email: \_\_\_\_\_
Board Contact: \_\_\_\_\_ \*Email: \_\_\_\_\_
Primary Contact: \_\_\_\_\_ \*Email: \_\_\_\_\_
Organization: \_\_\_\_\_
Address: \_\_\_\_\_
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_
Phone: \_\_\_\_\_ Website: \_\_\_\_\_
Annual Operating Budget: \$ \_\_\_\_\_ Do you own property? \_\_\_\_\_
Are you sales tax exempt? \_\_\_\_\_ EIN: \_\_\_\_\_ Year Incorporated: \_\_\_\_\_
Number of Full-Time Employees: \_\_\_\_\_ Number of Part-Time Employees: \_\_\_\_\_
Number of Volunteers: \_\_\_\_\_ Number of People Served Annually: \_\_\_\_\_
Are you registered with the Bureau of Corporations and Charitable Organizations? \_\_\_\_\_

What Membership Benefits Do You or Will You Use?

- Public Policy & Advocacy Actions & Info
Free Access to Ask PANO (Nonprofit Helpdesk)
Discounted Training & Events w/ partners
Customized Trainings for Your Organization
Standards for Excellence Free Educational Resources
Standards for Excellence Accreditation & Recognition Program
Discounted Fundraising/Donor Management Software
Auxilia, Bloomerang and Impala
Discounted Publications and Reports
Unemployment Savings Programs w/ First Nonprofit
Free Membership to The Nonprofit Risk Management Center
Employee Benefits Packages through My Benefit Advisor
Job Board (75% off position postings)
Discounted Online Recruitment Assessment Tool
Discounted HR Solutions w/ Trinet
Discounted subscription to GrantStation
Discounted Marketing, Printing, & Websites with Firespring
Discounted Accounting and Financial Services
Discounted IT services with Splashwire
Discounted advocacy policy tools with Ujoin
Discounted Tech Support w/ Tech Impact
Discounted Background Checks
Discounted Student Loan Management online tool

Other Reason for Joining/Referred By: \_\_\_\_\_



## 2026 Membership Dues

**Nonprofit Organizations** - Dues are based on operating budget (not including grants to other organizations)

- Under \$50,000 - \$110
- Between \$51,000 and 199,999 - \$131
- Between \$200,000 and \$499,999 - \$220
- Between \$500,000 and \$699,999 - \$383
- Between \$700,000 and \$999,999 - \$441
- Between 1,000,000 and 1,999,999 - \$607
- Between 2,000,000 and \$4,999,999 - \$709
- Between 5,000,000 and \$7,999,999 - \$850
- Between \$8,000,000 and \$15,999,999 - \$924
- Between \$16,000,000 and \$24,999,999 - \$1,024
- Between \$25,000,000 and \$44,999,999 - \$1,155
- \$45,000,000 and above - \$1,366
- Individual - \$126
- Grad Student - \$63
- Undergrad Student - \$32

New Member  
 Renewing Member  
 Nonprofit  Individual  Student

Amount Paid \$ \_\_\_\_\_  
 Make checks payable to PANO and mail to PANO, Attn: Stephanie Chapuis, 4801 Lindle Road, Harrisburg, PA 17111.

To pay by credit card online, please log into or create an organizational account at [www.pano.org](http://www.pano.org), then select My Memberships from the drop-down menu.

If you encounter any issues or have questions, please call the PANO office (717-236-8584) or reach out to Membership & Consultant Collaborative Manager, Stephanie Chapuis ([stephanie@pano.org](mailto:stephanie@pano.org)).

## PANO 2026 MEMBERSHIP BENEFITS OVERVIEW

<b>Advocacy</b>	<ul style="list-style-type: none"> <li>• State and federal updates, alerts, and calls to action</li> <li>• Bi-weekly “Nonprofit Advocacy Matters” e-newsletter</li> <li>• Ujoin – 20% off on advocacy tools</li> </ul>
<b>Consulting &amp; Training</b>	<ul style="list-style-type: none"> <li>• Free phone and email access to the <b>Ask PANO</b> Nonprofit Helpdesk</li> <li>• Up to 55% discount on PANO <b>trainings, events, and conferences</b></li> <li>• Discounts on <b>affiliate partner trainings</b> including Tech Impact, Firespring (FREE), Bloomerang (FREE), Risk Alternatives, and GrantsMagic U</li> <li>• Access to <b>consulting and customized training</b></li> </ul>
<b>Fundraising</b>	<ul style="list-style-type: none"> <li>• 50% off <b>Auxilia’s</b> comprehensive donor software</li> <li>• 10% off cloud-based donor management app with <b>Bloomerang</b></li> <li>• Discounted <b>GrantStation</b> subscription (member rate of \$95 – normal price \$699)</li> <li>• Free access to Impala Essentials AND 10% discount on all other Impala products.</li> </ul>
<b>Human Resources</b>	<ul style="list-style-type: none"> <li>• 40-60% off background checks with <b>Coeus Global</b></li> <li>• 75% off job postings through the <b>PANO Job Board</b> – Only \$25 per post</li> <li>• Discounted online recruitment assessment tool through <b>PXT Select</b></li> </ul>

	<ul style="list-style-type: none"> <li>• FREE <b>Geographic Pay Adjustor</b> for the Bayer Center's Biennial Salary Report</li> </ul>
<b>Office Resources – Financial, Supplies, and Technology</b>	<ul style="list-style-type: none"> <li>• Discounted financial services with <b>Administrative and Consulting Solutions</b></li> <li>• 20% off websites, marketing, print, &amp; more with <b>Firespring</b></li> <li>• 22% off Premium User accounts for <b>Savi's</b> online student loan management tool</li> <li>• 10% discount on all Splashwire services and products (including one-time hardware and software purchases, recurring agreements, and hourly rates for professional services)</li> </ul>
<b>Publications, Research, and Reports</b>	<ul style="list-style-type: none"> <li>• 30% off <b>Don Kramer's Nonprofit Issues</b> subscription</li> </ul>
<b>Risk Management &amp; Insurance</b>	<ul style="list-style-type: none"> <li>• Access Employee Benefit Packages through <b>My Benefit Advisor</b></li> <li>• Free membership to <b>Nonprofit Risk Management Center (NRMC)</b></li> <li>• Save money with our <b>Unemployment Insurance Saving Program</b> through First Nonprofit Group</li> </ul>
<b>Standards for Excellence</b>	<ul style="list-style-type: none"> <li>• Free access to 30 <b>Standards for Excellence Educational Resources</b></li> <li>• <b>Free tools and resources</b> (990 Checklist, Board Matrix, and more!)</li> <li>• Discounted <b>Accreditation &amp; Basics Legal &amp; Regulatory Review</b> fees</li> <li>• Free downloadable <b>Standards for Excellence Codebook</b></li> </ul>
<b>Sustainability</b>	<ul style="list-style-type: none"> <li>• Reduce and manage your energy expenses with <b>Black &amp; Duke Enterprises</b></li> </ul>

