



4801 Lindle Road, Harrisburg, PA 17111 | 717.236.8584 | www.pano.org

PANO 2026 MEMBERSHIP APPLICATION

Organizational Information

Executive Director: _____ *Email: _____
Board Contact: _____ *Email: _____
Primary Contact: _____ *Email: _____
Organization: _____
Address: _____
City: _____ State: _____ Zip: _____
Phone: _____ Website: _____
Annual Operating Budget: \$ _____ Do you own property? _____
Are you sales tax exempt? _____ EIN: _____ Year Incorporated: _____
Number of Full-Time Employees: _____ Number of Part-Time Employees: _____
Number of Volunteers: _____ Number of People Served Annually: _____
Are you registered with the Bureau of Corporations and Charitable Organizations? _____

What Membership Benefits Do You or Will You Use?

- Public Policy & Advocacy Actions & Info
Free Access to Ask PANO (Nonprofit Helpdesk)
Discounted Training & Events w/ partners
Customized Trainings for Your Organization
Standards for Excellence Free Educational Resources
Standards for Excellence Accreditation & Recognition Program
Discounted Fundraising/Donor Management Software w/ Auxilia, Bloomerang and Impala
Discounted Publications and Reports
Unemployment Savings Programs w/ First Nonprofit
Free Membership to The Nonprofit Risk Management Center
Employee Benefits Packages through My Benefit Advisor
Job Board (75% off position postings)
Discounted Online Recruitment Assessment Tool
Discounted subscription to GrantStation
Discounted Marketing, Printing, & Websites with Firespring
Discounted Accounting and Financial Services
Discounted IT services with Splashwire
Discounted advocacy policy tools with Ujoin
Discounted Tech Support w/ Tech Impact
Discounted Background Checks
Discounted Student Loan Management online tool
Other Reason for Joining/Referred By: _____



2026 Membership Dues

Nonprofit Organizations - Dues are based on operating budget (not including grants to other organizations)

- Under \$50,000 - \$110
- Between \$51,000 and 199,999 - \$131
- Between \$200,000 and \$499,999 - \$220
- Between \$500,000 and \$699,999 - \$383
- Between \$700,000 and \$999,999 - \$441
- Between 1,000,000 and 1,999,999 - \$607
- Between 2,000,000 and \$4,999,999 - \$709
- Between 5,000,000 and \$7,999,999 - \$850
- Between \$8,000,000 and \$15,999,999 - \$924
- Between \$16,000,000 and \$24,999,999 - \$1,024
- Between \$25,000,000 and \$44,999,999 - \$1,155
- \$45,000,000 and above - \$1,366
- Individual - \$126
- Grad Student - \$63
- Undergrad Student - \$32

New Member
 Renewing Member
 Nonprofit Individual Student

Amount Paid \$ _____

Make checks payable to PANO and mail to PANO, Attn: Stephanie Chapuis, 4801 Lindle Road, Harrisburg, PA 17111.

To pay by credit card online, please log into or create an organizational account at www.pano.org, then select My Memberships from the drop-down menu.

If you encounter any issues or have questions, please call the PANO office (717-236-8584) or reach out to Membership & Consultant Collaborative Manager, Stephanie Chapuis (stephanie@pano.org).

PANO 2026 MEMBERSHIP BENEFITS OVERVIEW

Advocacy	<ul style="list-style-type: none"> • State and federal updates, alerts, and calls to action • Bi-weekly “Nonprofit Advocacy Matters” e-newsletter • Ujoin – 20% off on advocacy tools
Consulting & Training	<ul style="list-style-type: none"> • Free phone and email access to the Ask PANO Nonprofit Helpdesk • Up to 55% discount on PANO trainings, events, and conferences • Discounts on affiliate partner trainings including Tech Impact, Firespring (FREE), Bloomerang (FREE), Risk Alternatives, and GrantsMagic U • Access to consulting and customized training
Fundraising	<ul style="list-style-type: none"> • 50% off Auxilia’s comprehensive donor software • 10% off cloud-based donor management app with Bloomerang • Discounted GrantStation subscription (member rate of \$95 – normal price \$699) • Free access to Impala Essentials AND 10% discount on all other Impala products.
Human Resources	<ul style="list-style-type: none"> • 40-60% off background checks with Coeus Global • 75% off job postings through the PANO Job Board – Only \$25 per post • Discounted online recruitment assessment tool through PXT Select

	<ul style="list-style-type: none"> • FREE Geographic Pay Adjustor for the Bayer Center's Biennial Salary Report
Office Resources – Financial, Supplies, and Technology	<ul style="list-style-type: none"> • Discounted financial services with Administrative and Consulting Solutions • 20% off websites, marketing, print, & more with Firespring • 22% off Premium User accounts for Savi's online student loan management tool • 10% discount on all Splashwire services and products (including one-time hardware and software purchases, recurring agreements, and hourly rates for professional services)
Publications, Research, and Reports	<ul style="list-style-type: none"> • 30% off Don Kramer's Nonprofit Issues subscription
Risk Management & Insurance	<ul style="list-style-type: none"> • Access Employee Benefit Packages through My Benefit Advisor • Free membership to Nonprofit Risk Management Center (NRMC) • Save money with our Unemployment Insurance Saving Program through First Nonprofit Group
Standards for Excellence	<ul style="list-style-type: none"> • Free access to 30 Standards for Excellence Educational Resources • Free tools and resources (990 Checklist, Board Matrix, and more!) • Discounted Accreditation & Basics Legal & Regulatory Review fees • Free downloadable Standards for Excellence Codebook
Sustainability	<ul style="list-style-type: none"> • Reduce and manage your energy expenses with Black & Duke Enterprises

